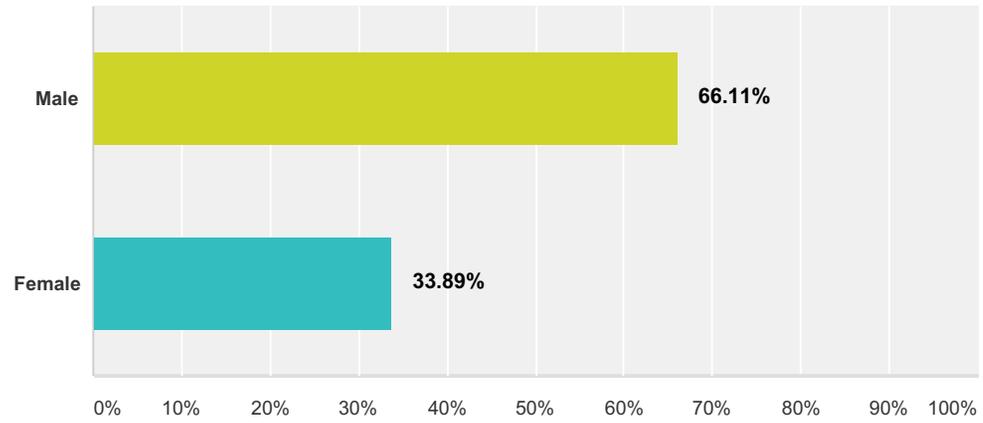


2016 Idaho State Bar Membership Survey

**Q1 Sex**

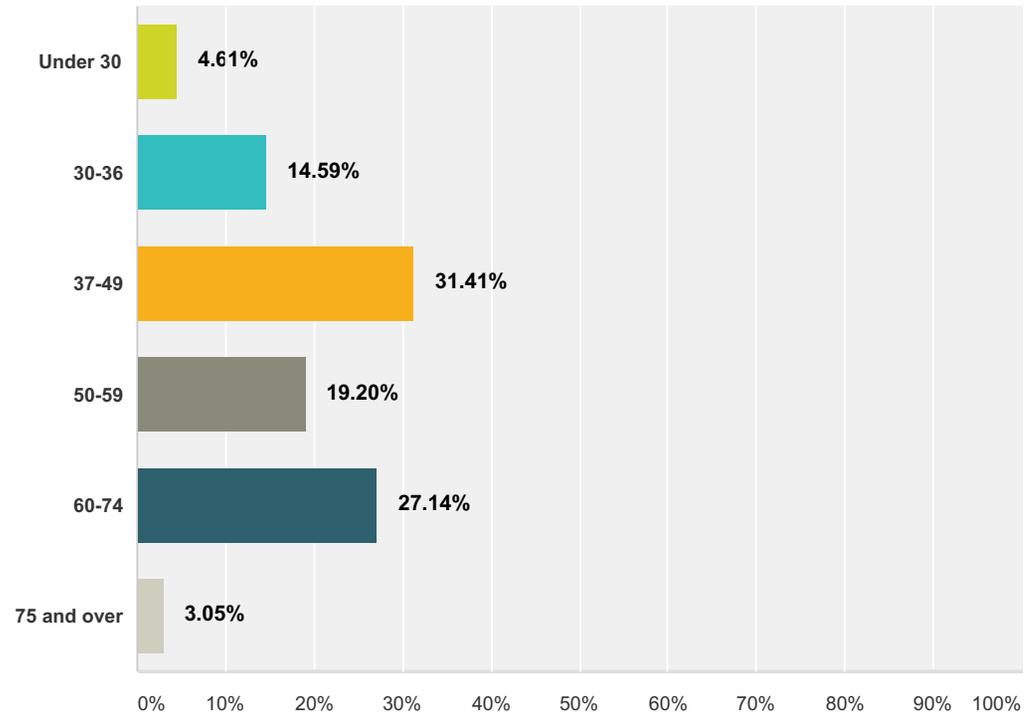
Answered: 1,797 Skipped: 13



# 2016 Idaho State Bar Membership Survey

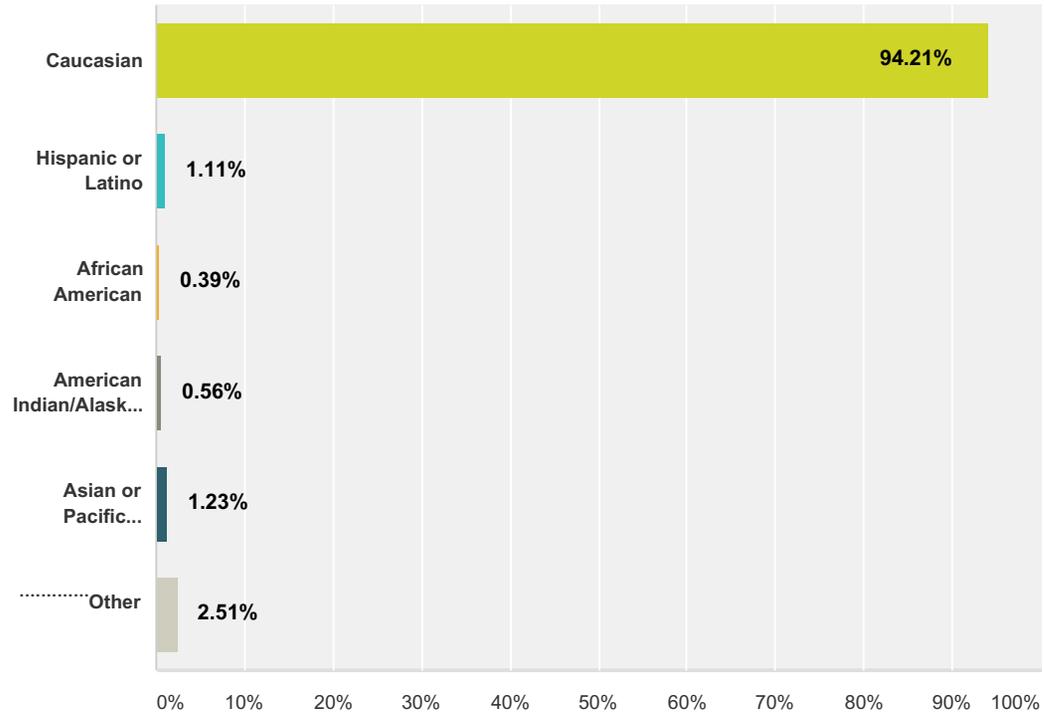
## Q2 Age

Answered: 1,802 Skipped: 8



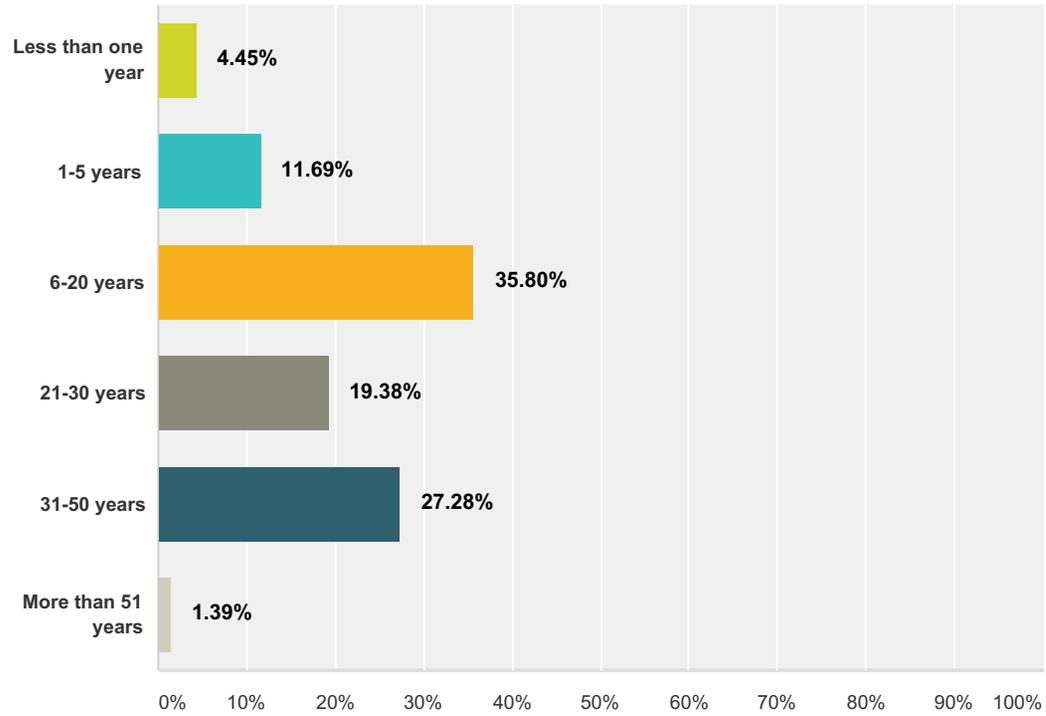
### Q3 Which of the following best describes you?

Answered: 1,795 Skipped: 15



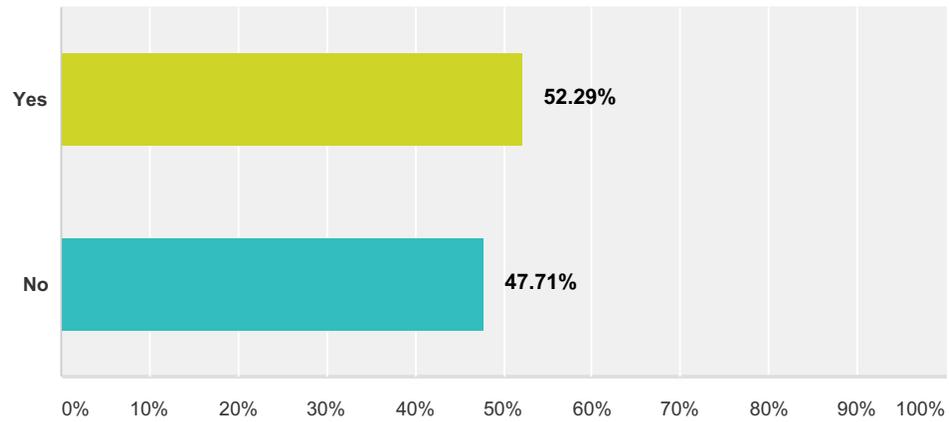
### Q4 How long ago were you first admitted to any jurisdiction?

Answered: 1,796 Skipped: 14



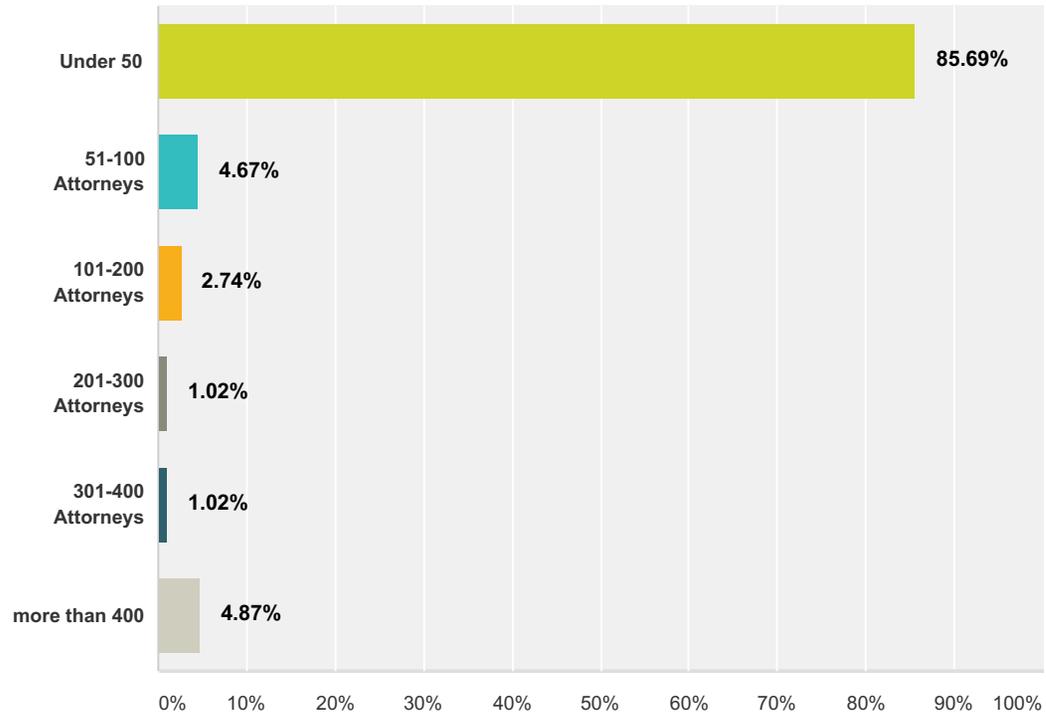
**Q5 Does your practice/agency/firm serve clients outside of Idaho?**

Answered: 1,744 Skipped: 66



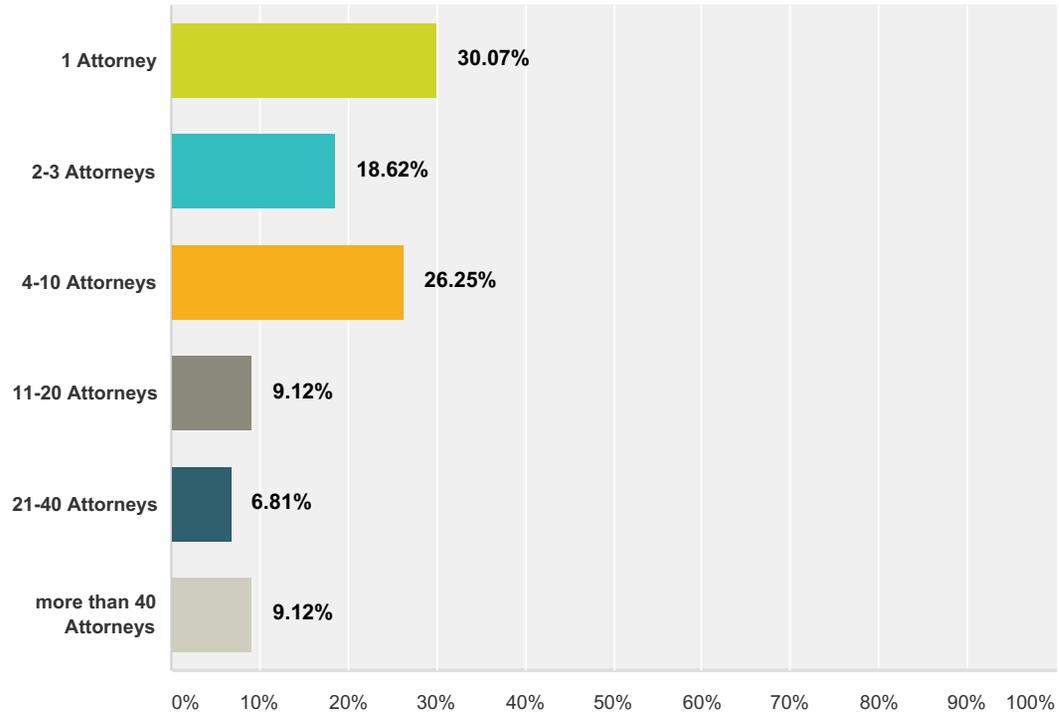
**Q6 If your answer to Question 5 was yes,  
how many attorneys are in your  
practice/agency/firm?**

Answered: 985 Skipped: 825



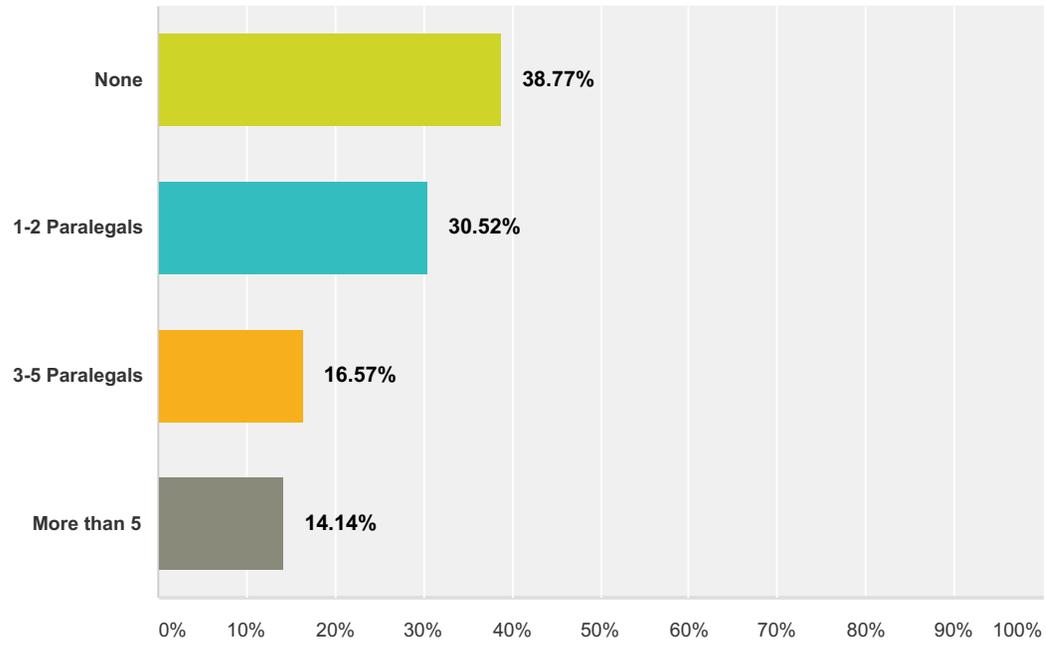
### Q7 If your practice is in Idaho, how many attorneys are in your practice/agency/firm?

Answered: 1,337 Skipped: 473



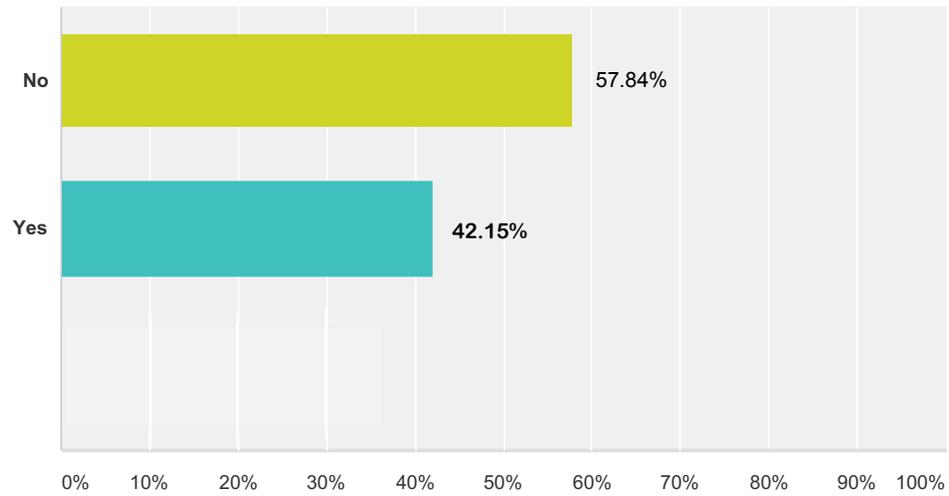
### Q8 How many paralegals are on your staff?

Answered: 1,648 Skipped: 162



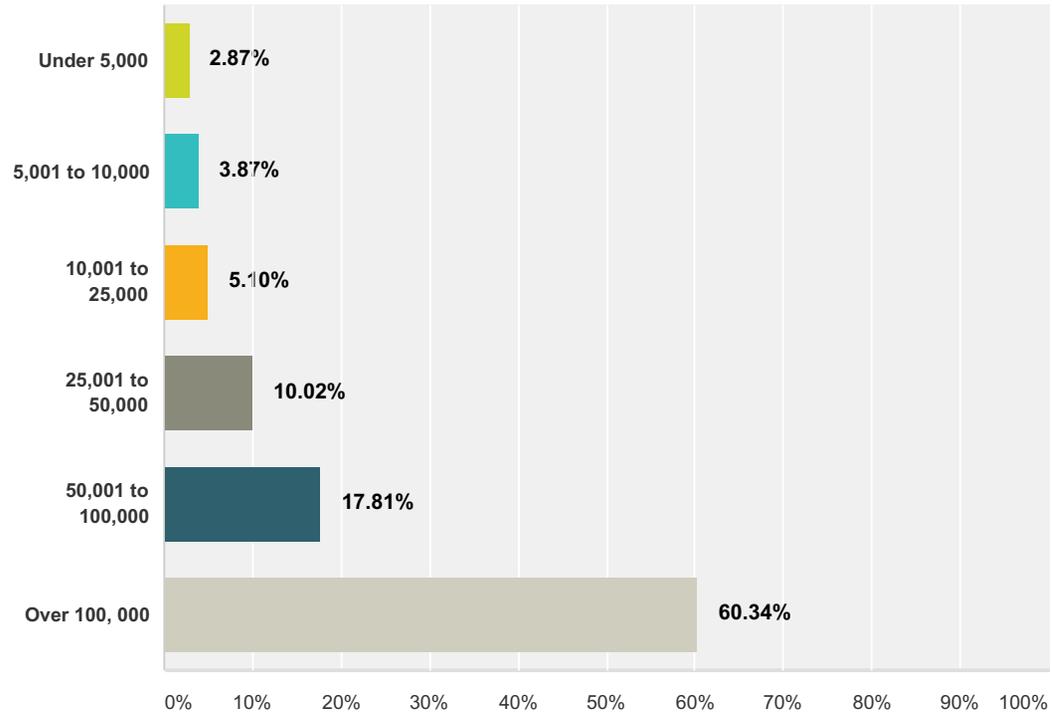
### Q9 Do you hold a license(s) in other state(s)?

Answered: 1,791 Skipped: 19



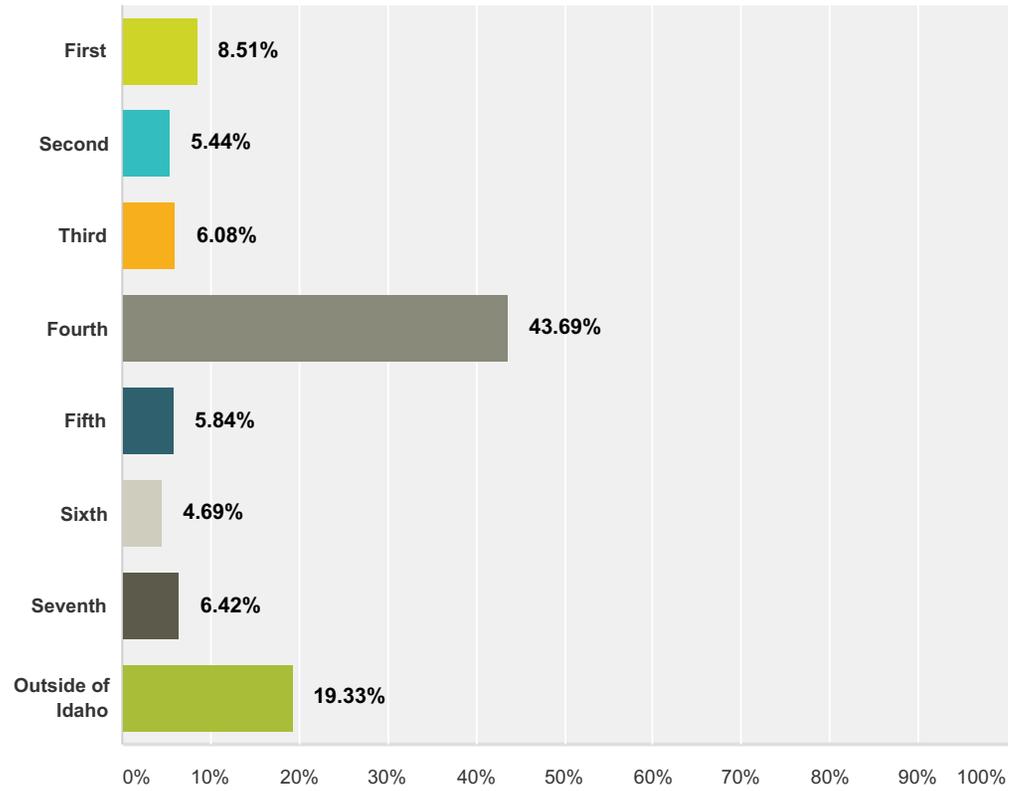
### Q10 In what size (population) community do you predominantly practice?

Answered: 1,707 Skipped: 103



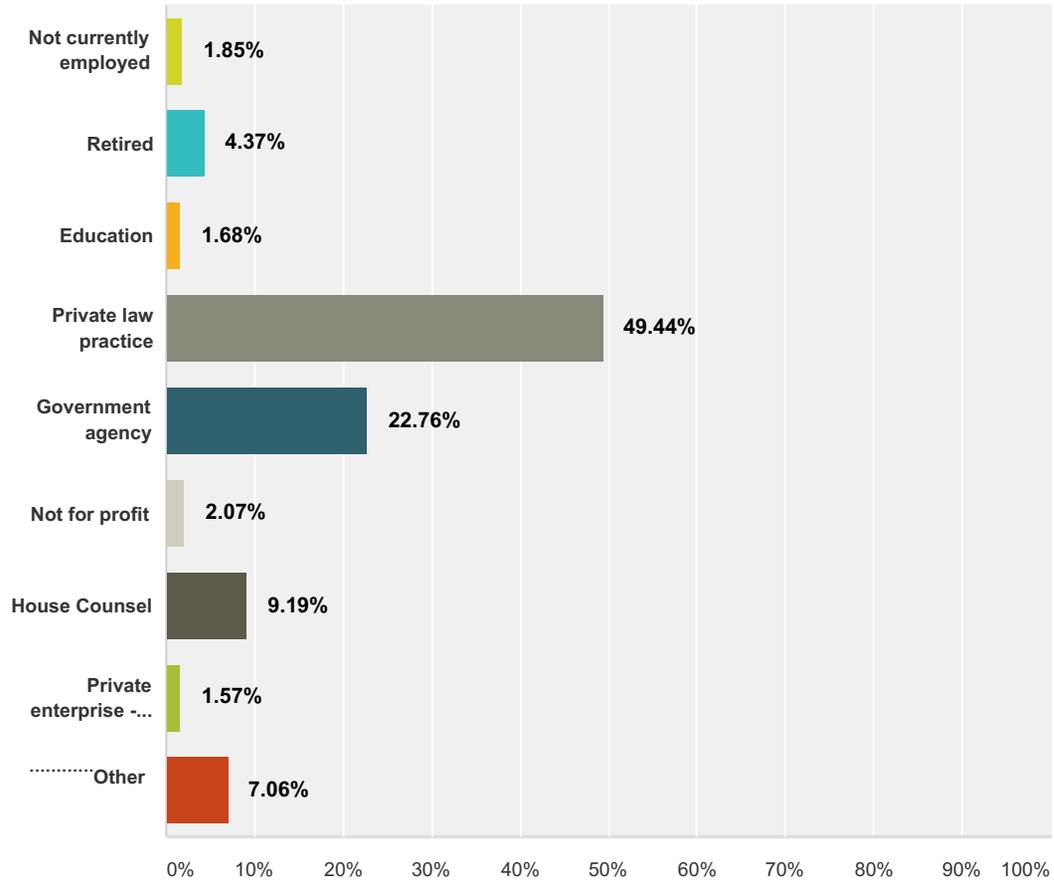
### Q11 In which Idaho Judicial District is your primary office located?

Answered: 1,728 Skipped: 82



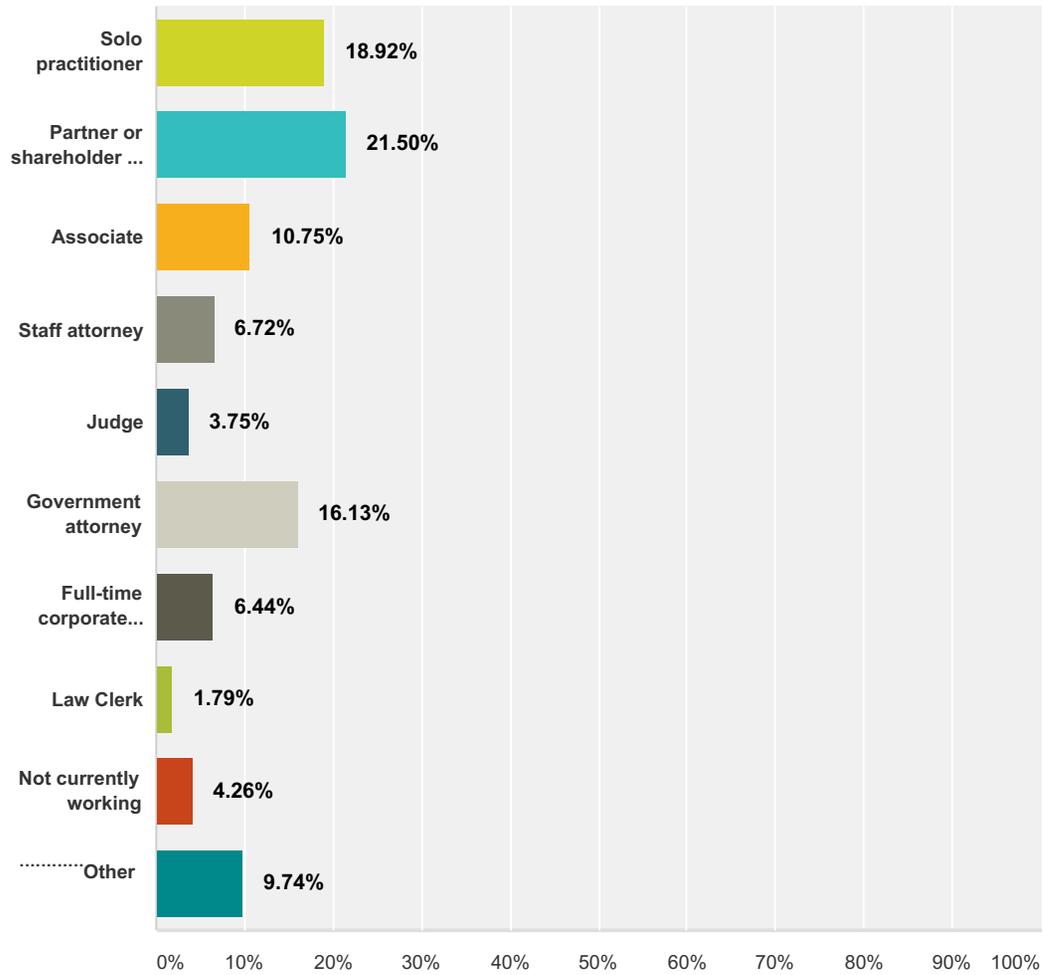
### Q12 What is your main emphasis in the legal field?

Answered: 1,784 Skipped: 26



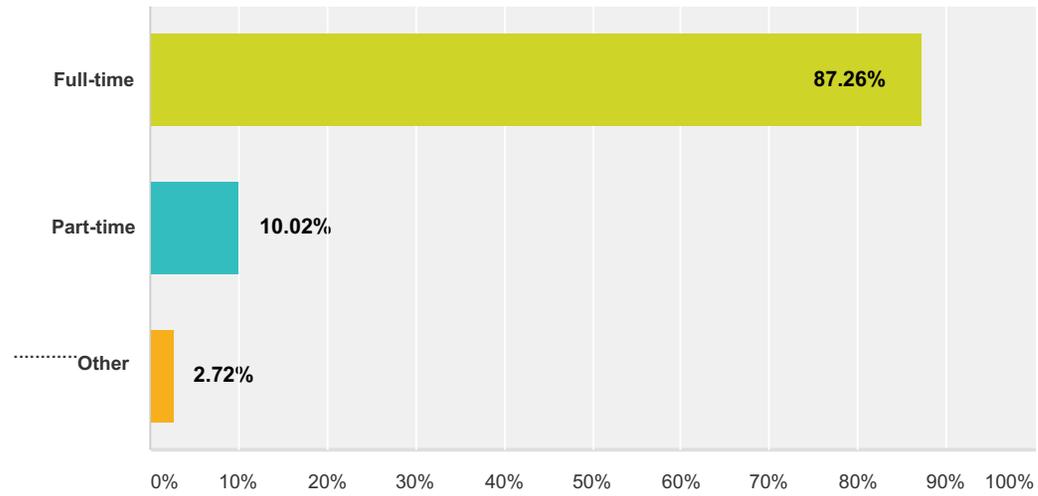
### Q13 What is your employment position?

Answered: 1,786 Skipped: 24



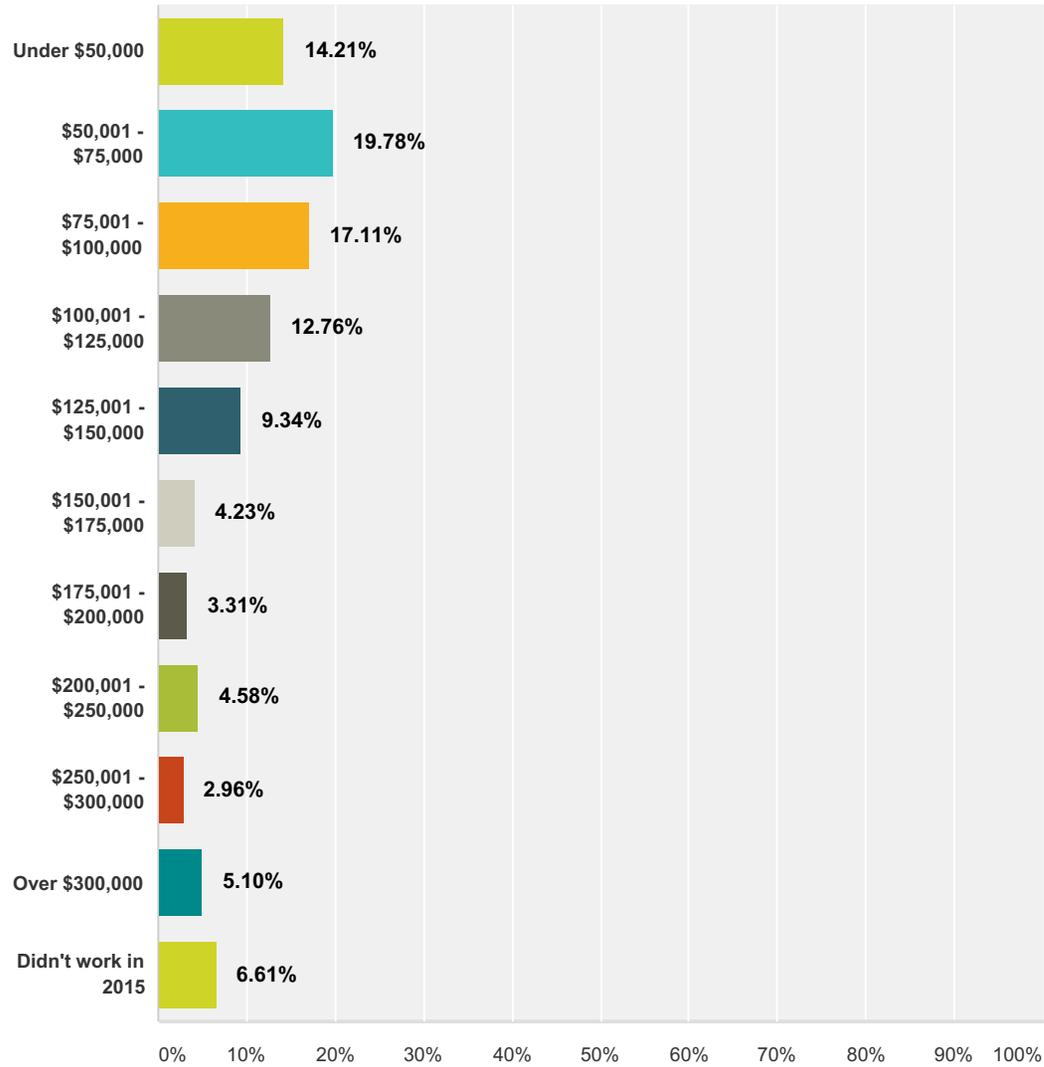
### Q14 Is this position?

Answered: 1,727 Skipped: 83



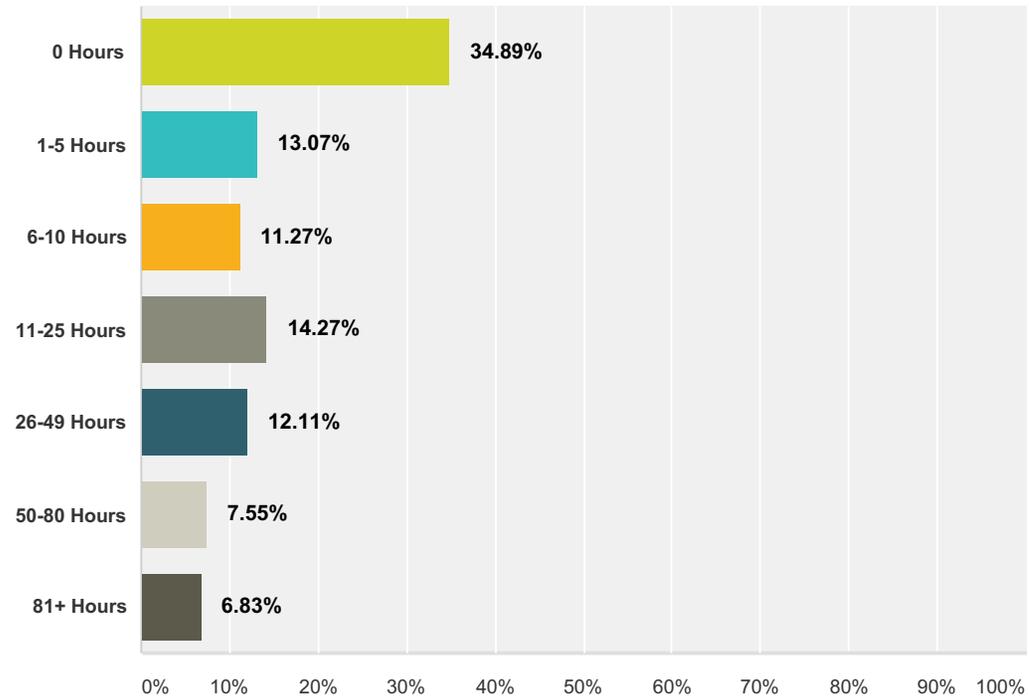
### Q15 What was your 2015 personal law-related income?

Answered: 1,724 Skipped: 86



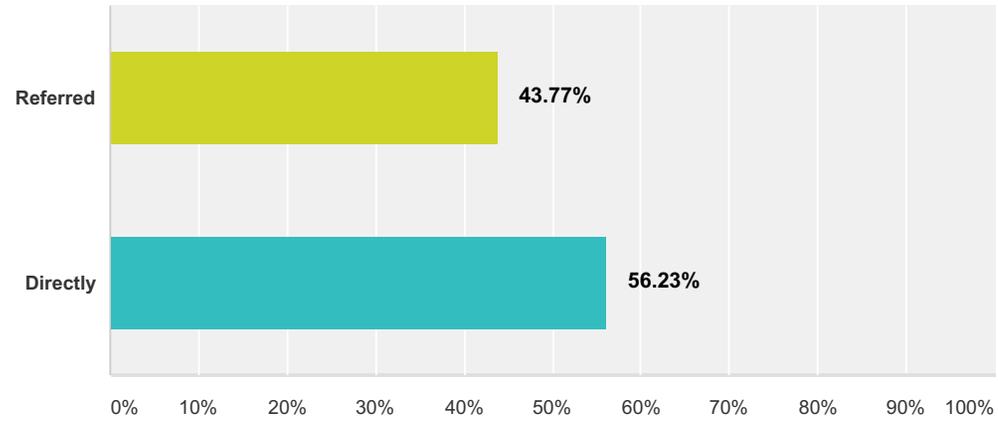
**Q16 In 2015, how many hours did you spend on pro bono legal representation to low income individuals or to organizations primarily addressing the needs of persons of limited means?**

Answered: 1,668 Skipped: 142



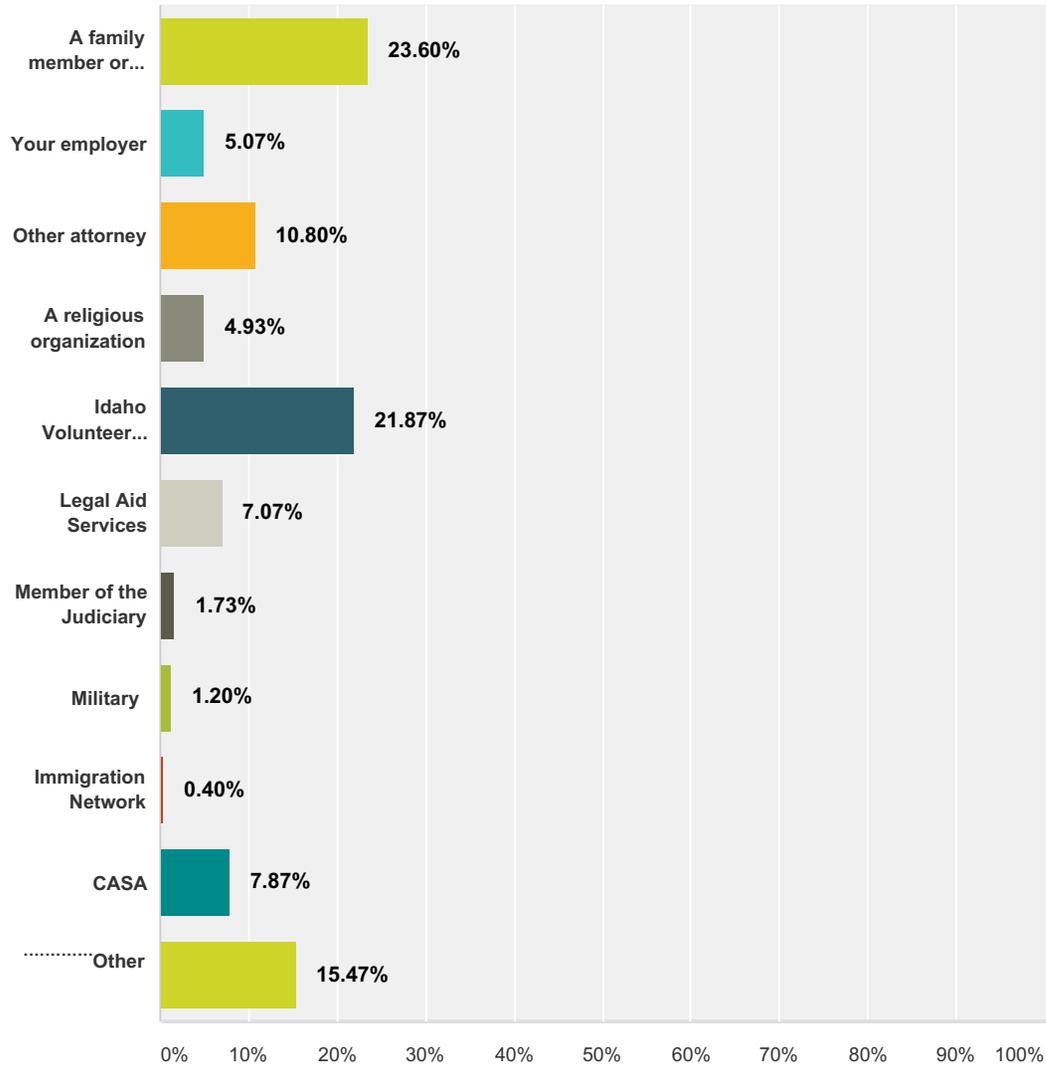
**Q17 If you provided pro bono representation(s), were the majority of client(s) referred to you or did the client(s) come directly to you without a referral?**

Answered: 1,051 Skipped: 759



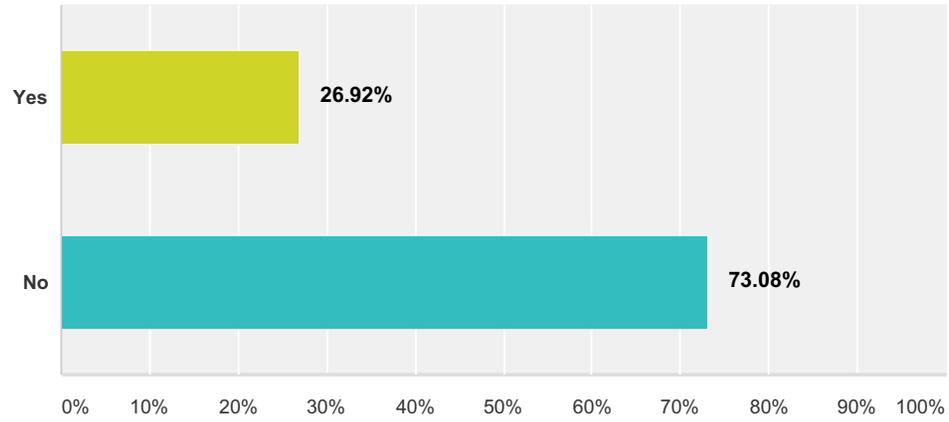
### Q18 If the client(s) was/were referred, the majority referring party was:

Answered: 750 Skipped: 1,060



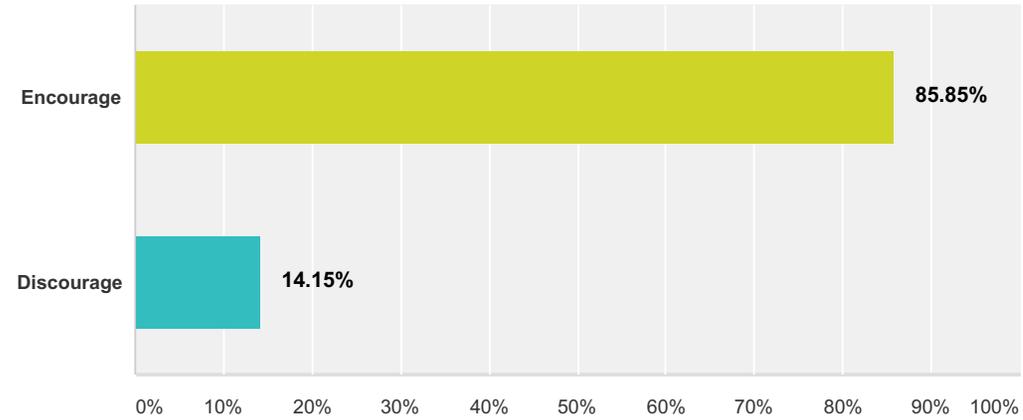
### Q19 Does your employer have a pro bono policy?

Answered: 1,508 Skipped: 302



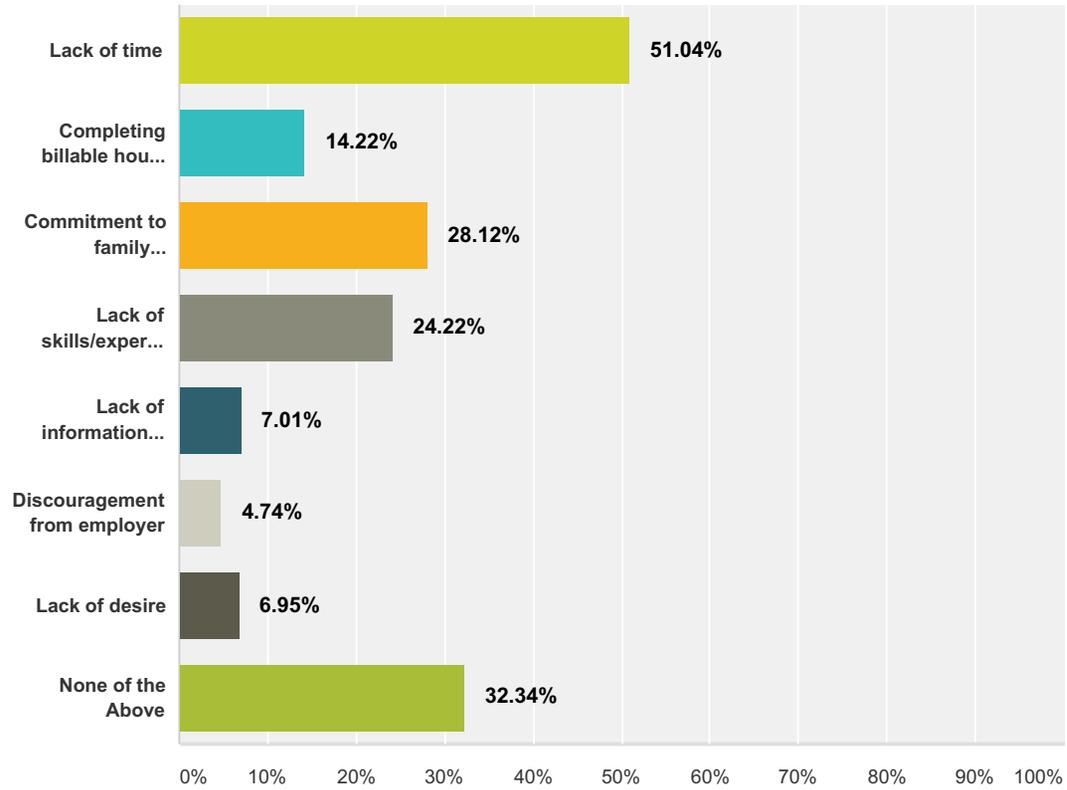
**Q20 Does your employer encourage or discourage pro bono service?**

Answered: 1,244 Skipped: 566



**Q21 If any, which of these factors discouraged you from providing pro bono service last year? (check all that apply)**

Answered: 1,540 Skipped: 270



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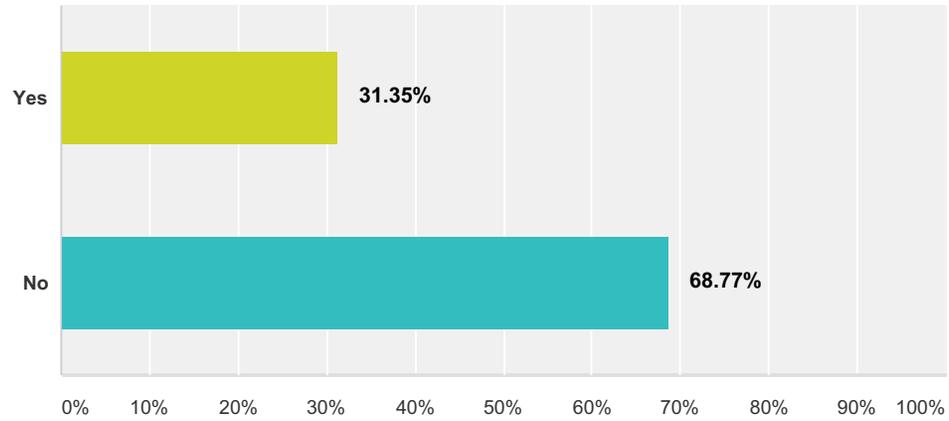
**Q22 Do you participate in any of the following law-related organizations? (check all that apply) ISB = Idaho State Bar, ILF = Idaho Law Foundation, ID = Idaho**

Answered: 1,557 Skipped: 253

Answer Choices	Responses	
ISB Board or Committee	6.55%	102
ISB Section Governing Council or Committee	4.88%	76
ISB Sections	39.43%	614
ILF Board or Committee	1.99%	31
ILF Continuing Legal Education Seminars	7.96%	124
ID Trial Lawyers Association	8.86%	138
ID Association of Defense Counsel	4.95%	77
ID Women Lawyers	9.18%	143
ID Legal History Society	2.18%	34
ID Association of Criminal Defense lawyers	5.33%	83
ID Prosecuting Attorneys Association	5.97%	93
Inns of Court	13.29%	207
Access to Justice Idaho	2.89%	45
None of the Above	36.03%	561
<b>Total Respondents: 1,557</b>		

**Q23 Have you served in a leadership role in any of the law-related organizations named in the previous question, or in any non-profit organizations last year?**

Answered: 1,662 Skipped: 148



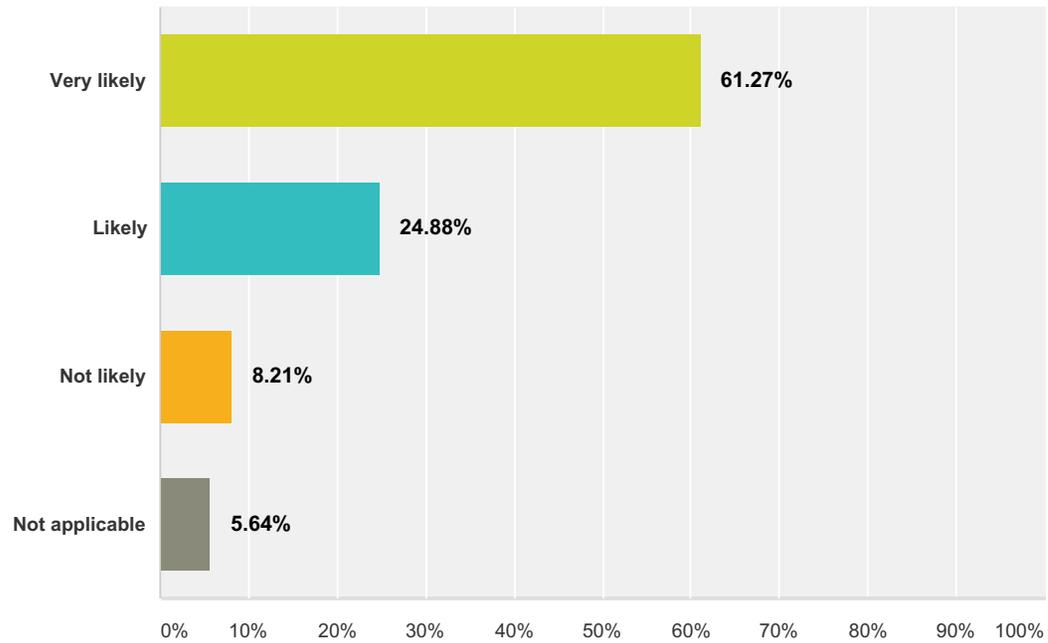
**Q24 How has being an attorney fulfilled your expectations regarding each of the following areas?**

Answered: 1,660 Skipped: 150

	Excellent	Very good	Good	Fair	Poor	Total
Expected income	<b>13.99%</b> 232	<b>27.26%</b> 452	<b>34.62%</b> 574	<b>16.59%</b> 275	<b>7.54%</b> 125	1,658
Job satisfaction	<b>18.60%</b> 306	<b>32.22%</b> 530	<b>30.09%</b> 495	<b>13.80%</b> 227	<b>5.29%</b> 87	1,645
Career opportunities	<b>16.80%</b> 275	<b>29.87%</b> 489	<b>31.64%</b> 518	<b>15.82%</b> 259	<b>5.86%</b> 96	1,637
Volunteer public service	<b>13.04%</b> 206	<b>26.65%</b> 421	<b>37.72%</b> 596	<b>18.10%</b> 286	<b>4.49%</b> 71	1,580

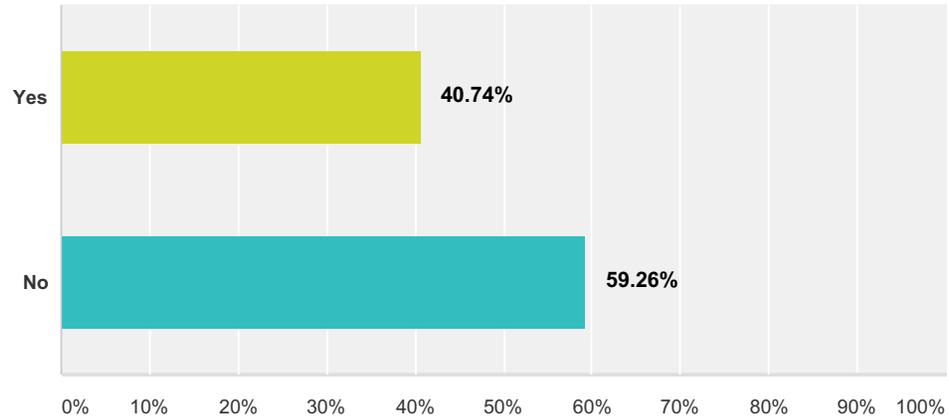
### Q25 How likely is it you will stay in the legal profession until your retirement?

Answered: 1,668 Skipped: 142



### Q26 Do you believe Idaho attorneys have a public image problem?

Answered: 1,625 Skipped: 185



2016 Idaho State Bar Membership Survey

**Q27 If you answered yes to Question 26,  
please rate the following possible  
contributing factors:**

Answered: 698 Skipped: 1,112

	Agree	Disagree	No opinion	Total
Inadequate communication with clients	<b>63.20%</b> 431	<b>12.17%</b> 83	<b>24.63%</b> 168	682
Public misunderstanding about legal system	<b>90.04%</b> 624	<b>3.32%</b> 23	<b>6.64%</b> 46	693
Public perception attorneys charge too much money for services	<b>82.56%</b> 573	<b>4.90%</b> 34	<b>12.54%</b> 87	694
Public perception attorneys don't solve client problems quickly enough	<b>72.71%</b> 501	<b>9.87%</b> 68	<b>17.42%</b> 120	689
Limited contact by attorneys with public	<b>53.48%</b> 361	<b>18.96%</b> 128	<b>27.56%</b> 186	675

**Q28 Do you believe that Idaho attorneys are generally:**

Answered: 1,662 Skipped: 148

	Yes	No	No opinion	Total
Honest	<b>88.38%</b> 1,468	<b>3.31%</b> 55	<b>8.31%</b> 138	1,661
Ethical	<b>87.82%</b> 1,457	<b>3.56%</b> 59	<b>8.62%</b> 143	1,659
Courteous	<b>82.50%</b> 1,367	<b>7.97%</b> 132	<b>9.54%</b> 158	1,657
Empathetic	<b>62.98%</b> 1,041	<b>15.18%</b> 251	<b>21.84%</b> 361	1,653

2016 Idaho State Bar Membership Survey

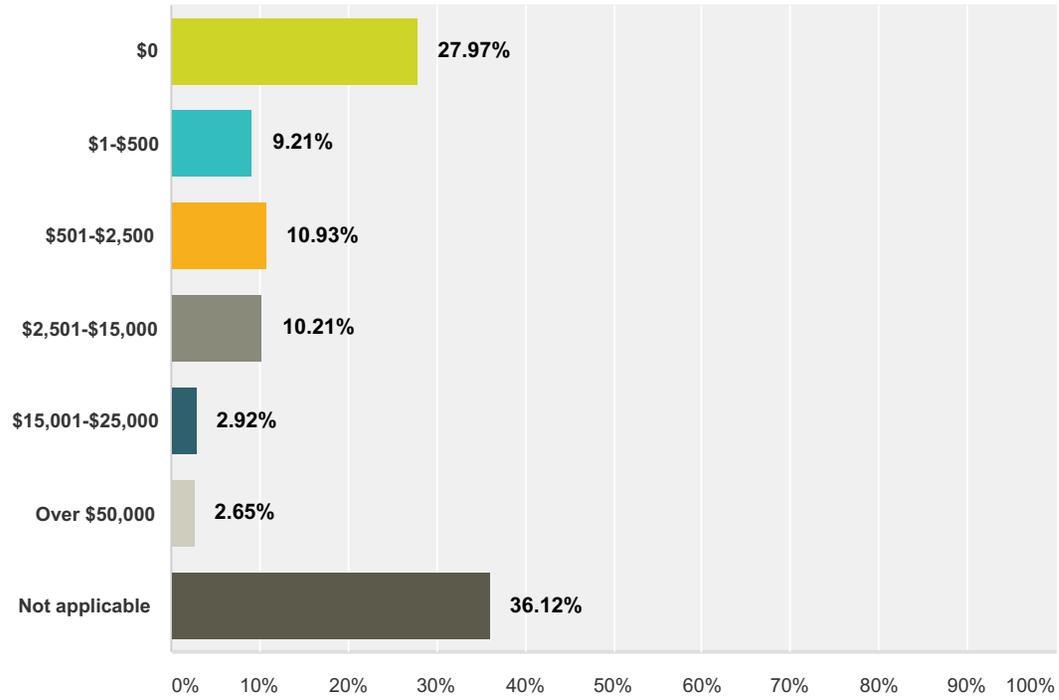
**Q29 How do you advertise your legal services? (Select all that apply)**

Answered: 1,546 Skipped: 264

Answer Choices	Responses	
Martindale Hubbell Directory - or other legal directories	14.68%	227
The Advocate	2.85%	44
ISB Lawyer Referral Service	5.11%	79
ISB DeskBook Fields of Practice	4.59%	71
Yellow Pages	15.27%	236
Newspapers	4.72%	73
Direct mail/Newsletters	3.95%	61
Event Sponsor / Corporate Sponsor	11.90%	184
Television	1.75%	27
Radio	3.62%	56
Internet	26.65%	412
Social Media	13.45%	208
Not applicable to my practice	39.13%	605
Choose not to advertise	20.57%	318
Other	4.98%	77
<b>Total Respondents: 1,546</b>		

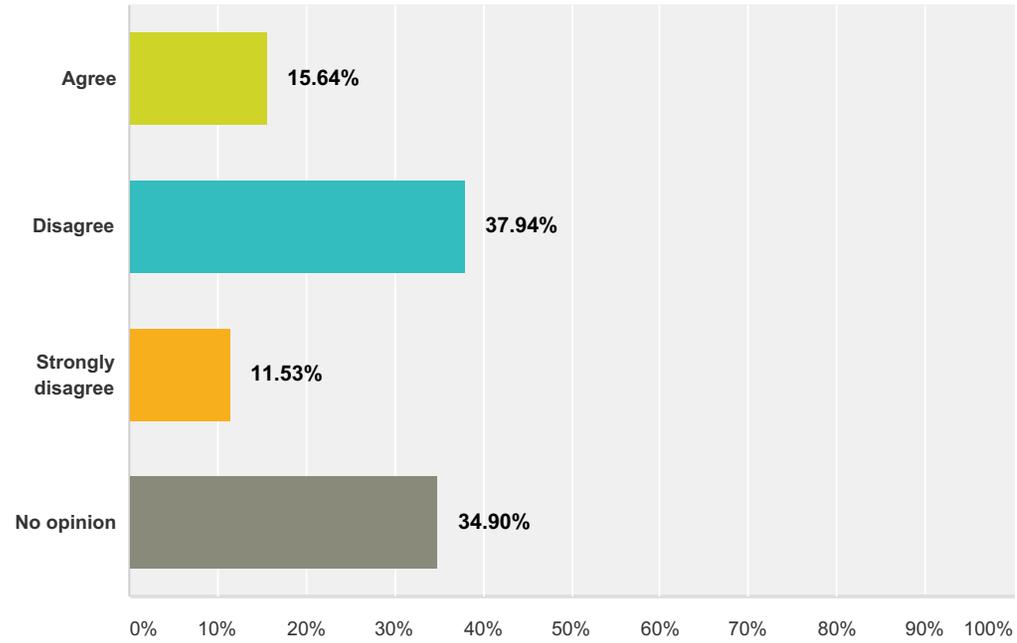
### Q30 How much do you spend on advertising annually?

Answered: 1,509 Skipped: 301



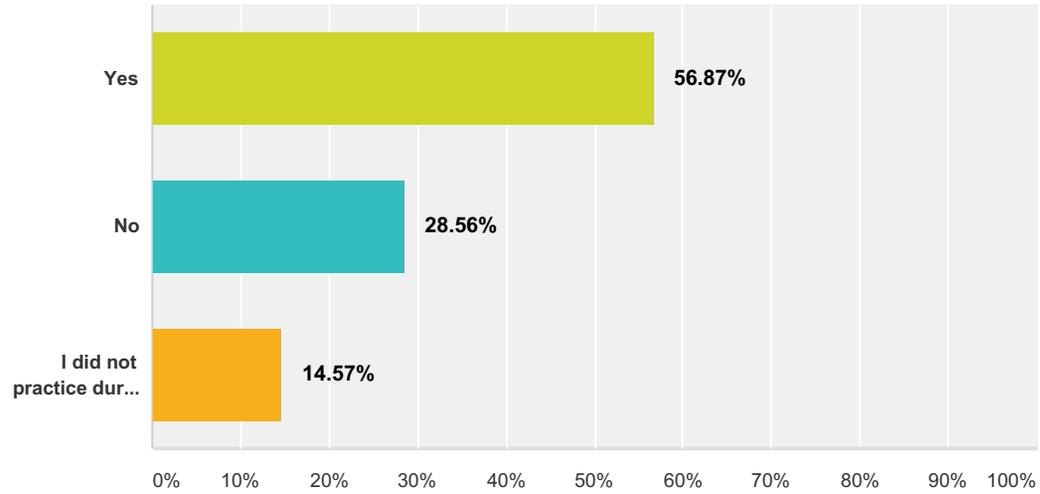
### Q31 Lawyer advertising positively affects the public perception of lawyers.

Answered: 1,579 Skipped: 231



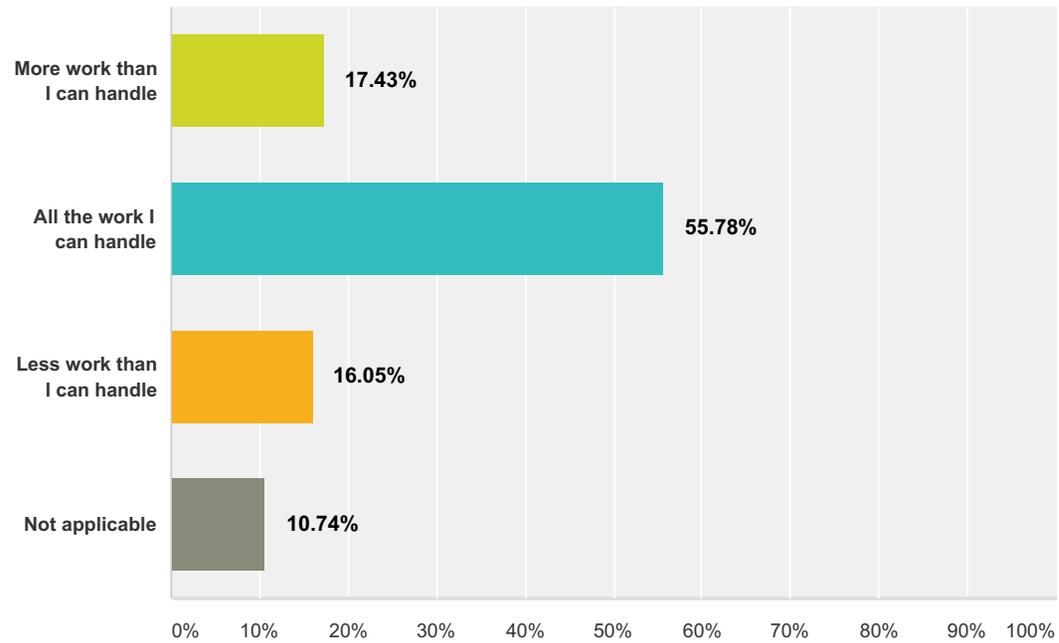
### Q32 Was 2015 more economically profitable for you than 2014?

Answered: 1,558 Skipped: 252



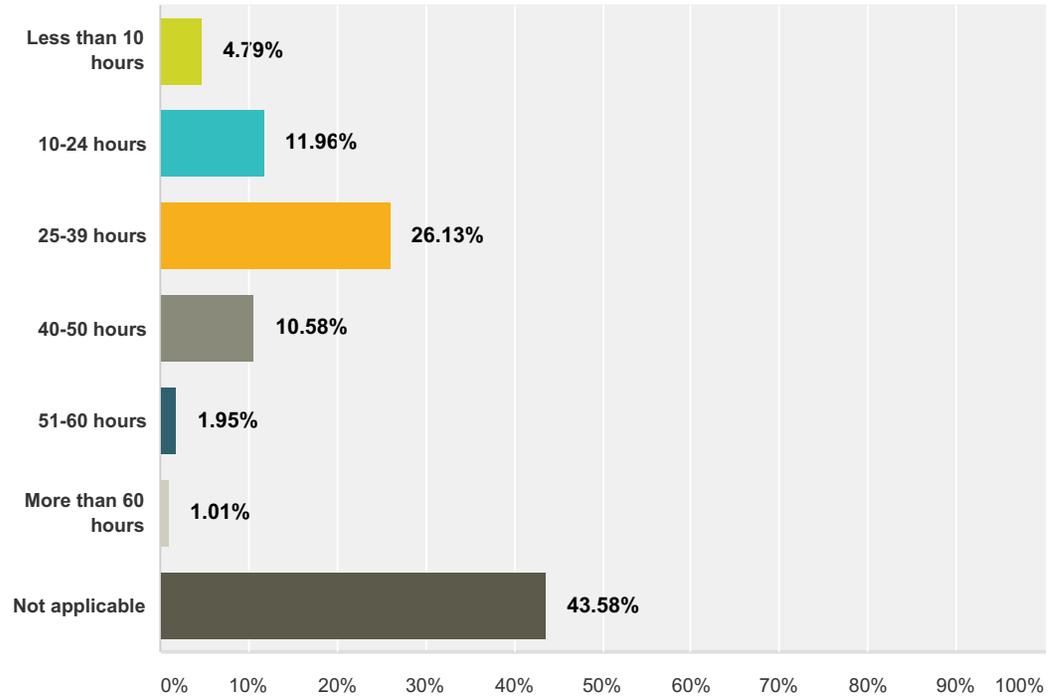
### Q33 Over the past year how would you rate your workload level?

Answered: 1,601 Skipped: 209



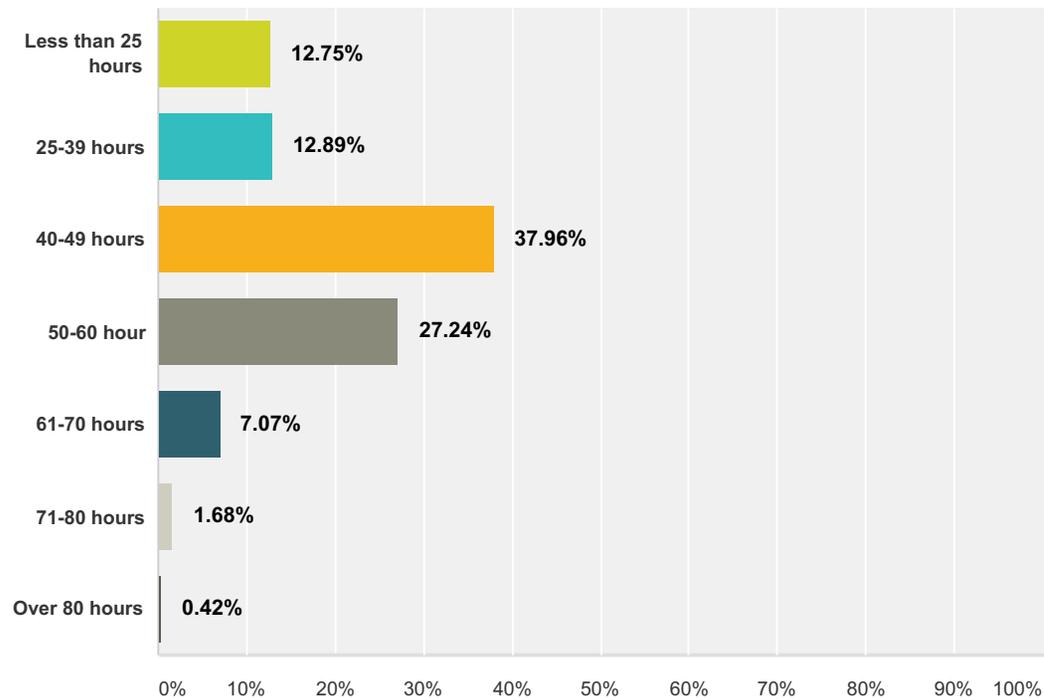
### Q34 How many hours worked each week are billable hours?

Answered: 1,588 Skipped: 222



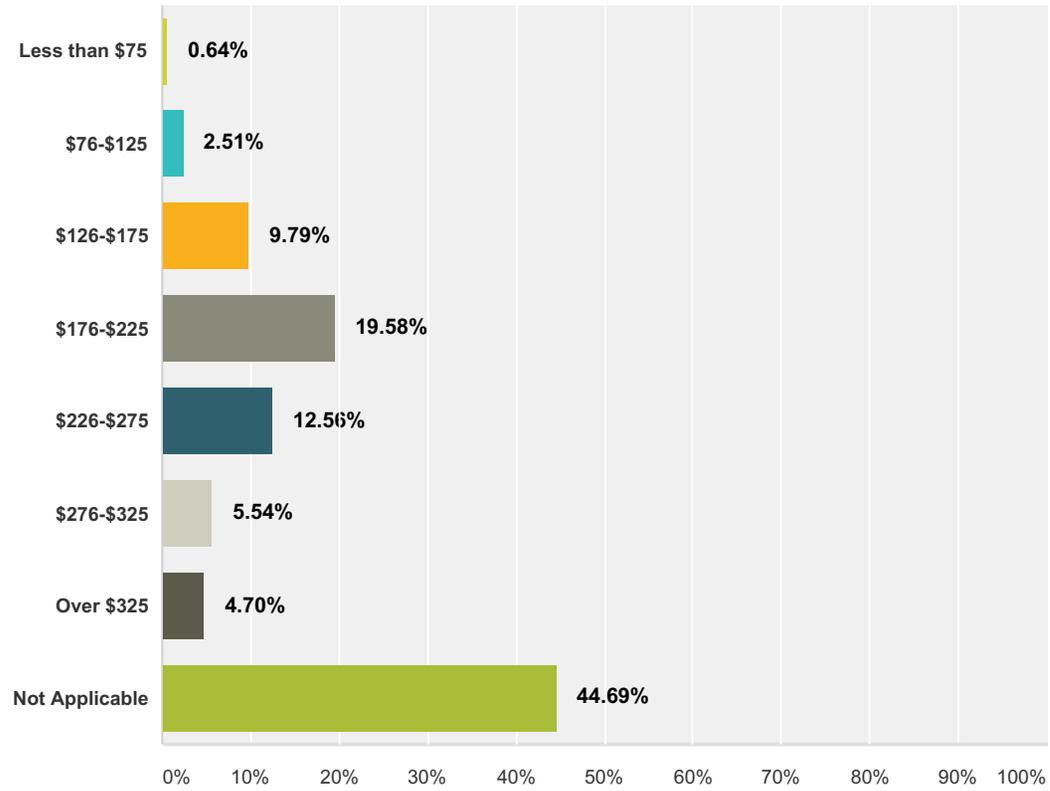
**Q35 How many hours a week do you work including billable hours (per preceding question) and non-billable time including office management, client development, CLE, pro bono etc.?**

Answered: 1,428 Skipped: 382



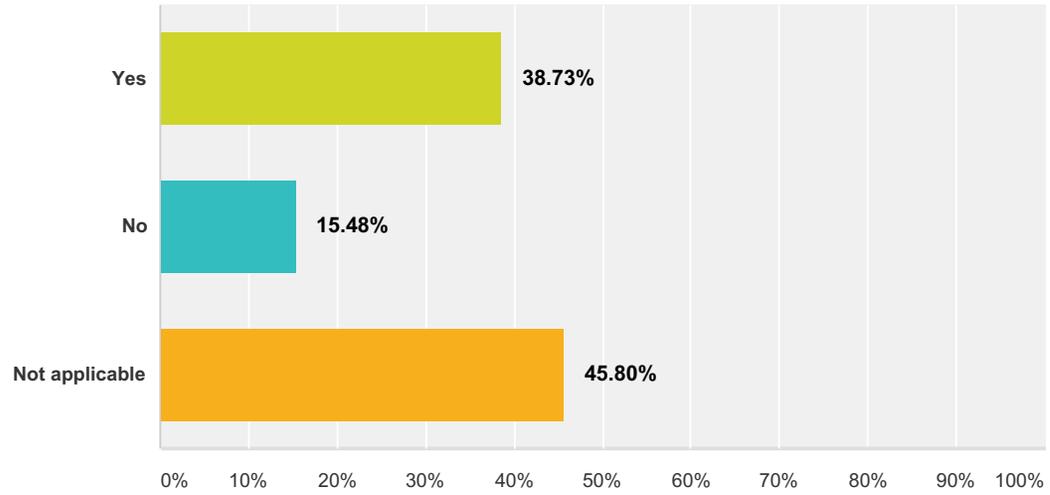
### Q36 If you charge on an hourly basis, what are your rates?

Answered: 1,553 Skipped: 257



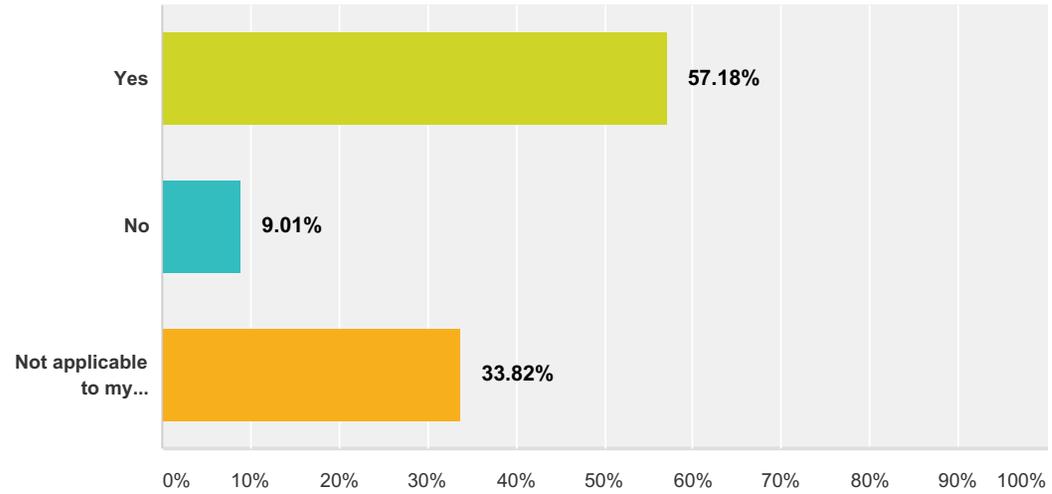
### Q37 Do you offer a flat rate for certain legal matters?

Answered: 1,570 Skipped: 240



### Q38 Do you have professional liability insurance?

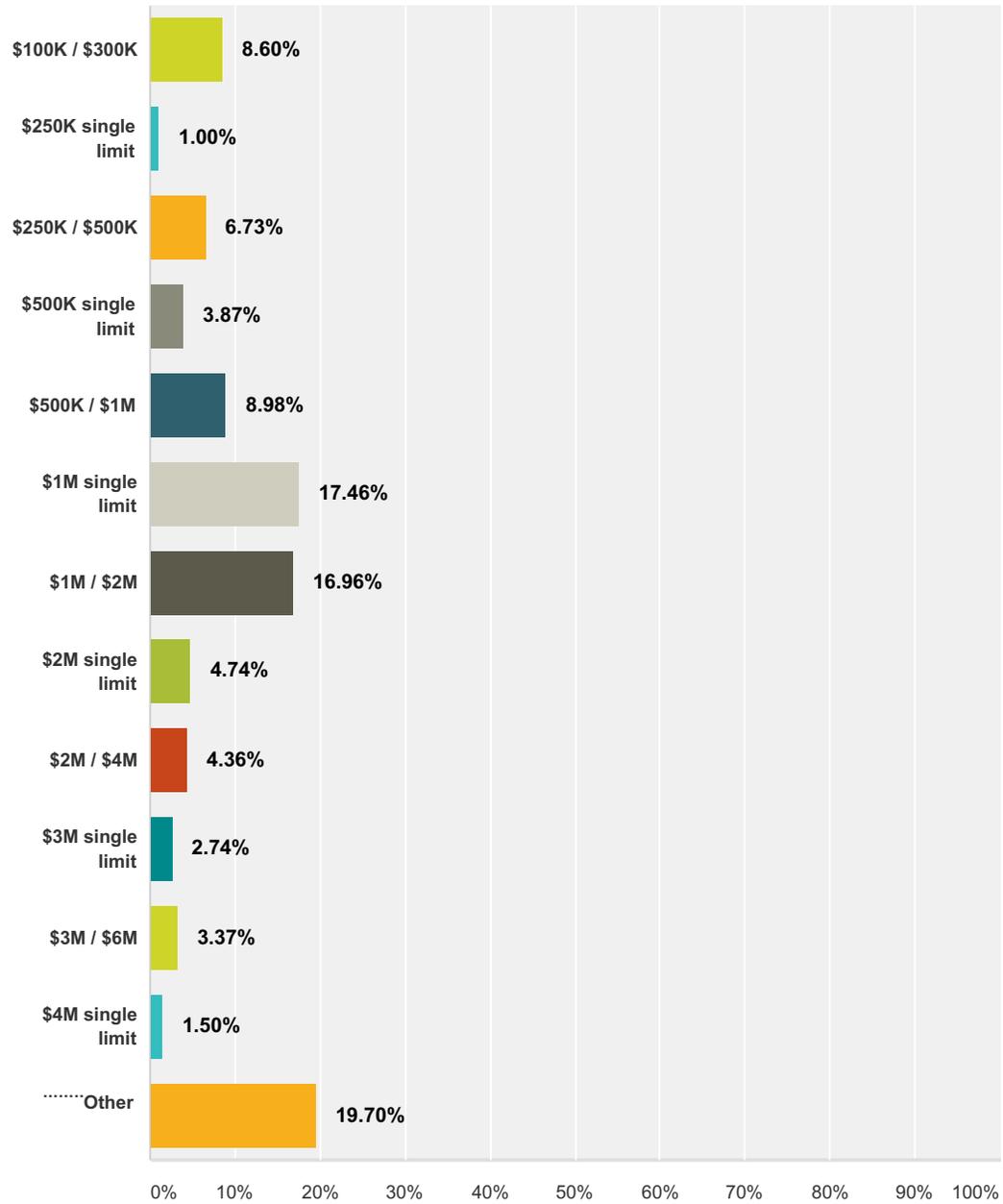
Answered: 1,588 Skipped: 222



**Q39 If you have professional liability insurance, what are your professional liability limits?**

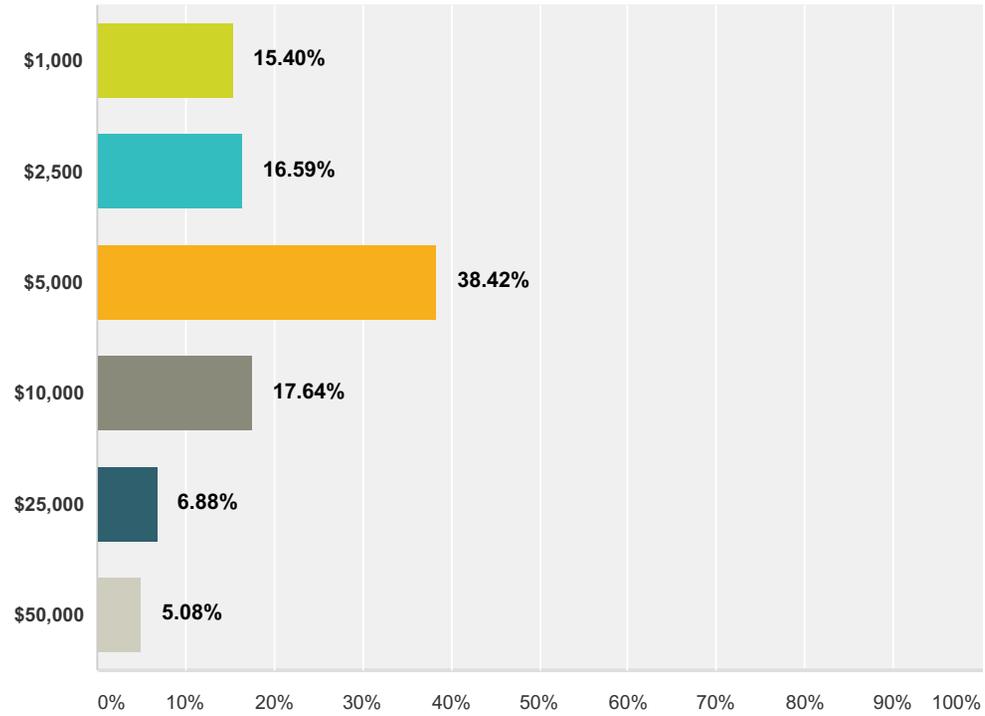
Answered: 802 Skipped: 1,008

# 2016 Idaho State Bar Membership Survey



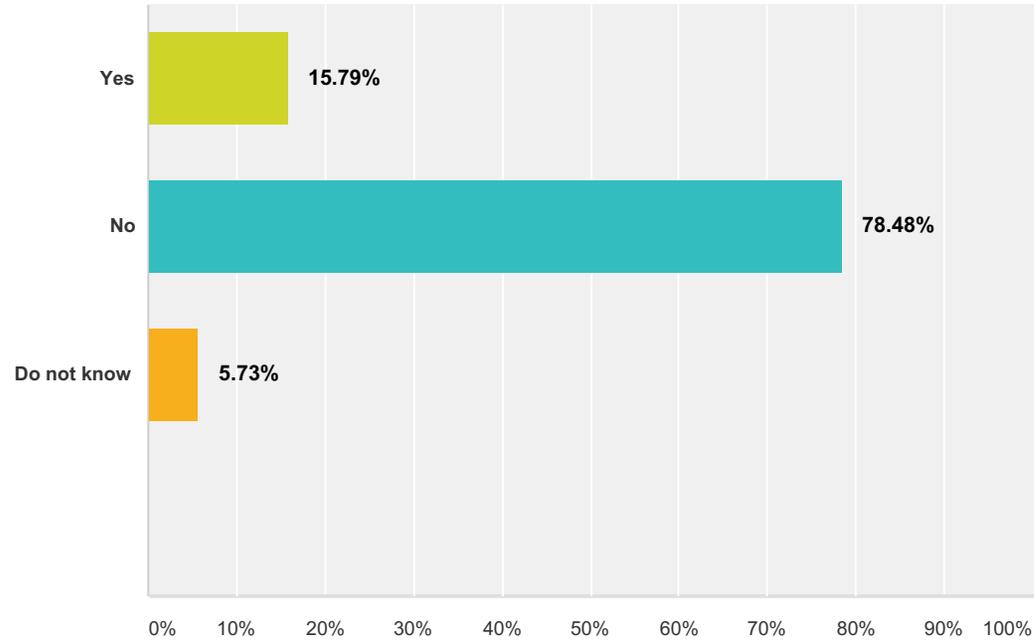
### Q40 What is your professional liability deductible?

Answered: 669 Skipped: 1,141



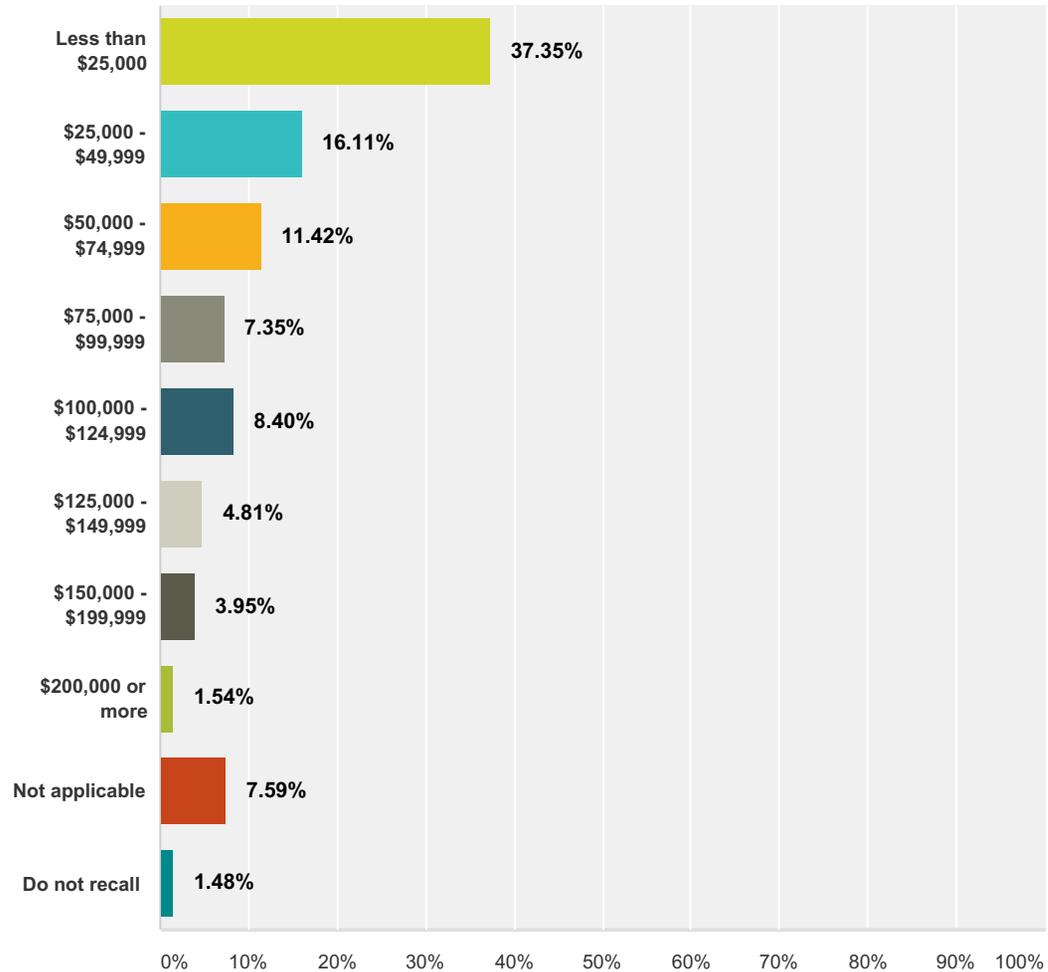
**Q41 Do you have a written succession plan in the event of your death, disability, impairment or incapacity?**

Answered: 1,431 Skipped: 379



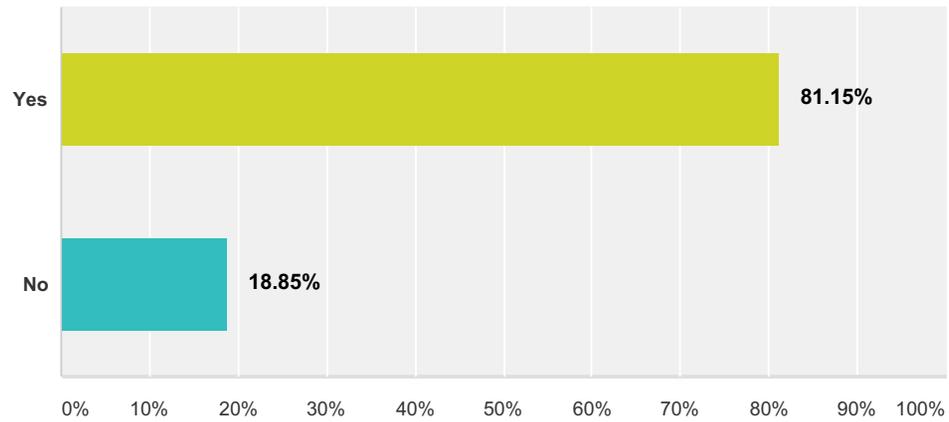
### Q42 Upon graduation from law school, approximately how much educational debt did you have from law school?

Answered: 1,620 Skipped: 190



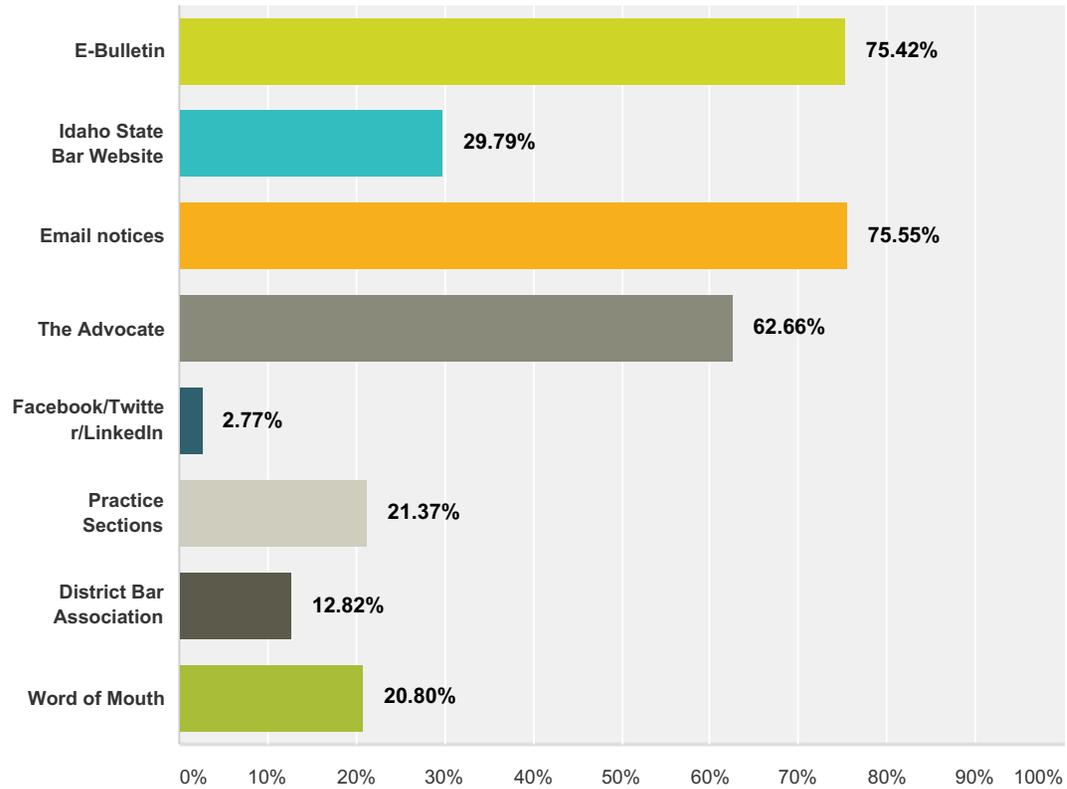
### Q43 Does your law firm/organization have a website?

Answered: 1,528 Skipped: 282



### Q44 How do you hear about Idaho State Bar activity? (Check all that apply)

Answered: 1,591 Skipped: 219



2016 Idaho State Bar Membership Survey

**Q45 Which of the following legal research databases does your office use? List the percentage of use for each database.**

Answered: 1,483 Skipped: 327

	Never	1-25%	26-75%	76-99%	100%	Total	Weighted Average
Casemaker	32.49% 347	25.47% 272	9.93% 106	9.36% 100	22.75% 243	1,068	2.64
LexisNexis	59.77% 523	12.80% 112	6.63% 58	6.63% 58	14.17% 124	875	2.03
WestLaw	27.24% 307	10.03% 113	8.52% 96	17.66% 199	36.56% 412	1,127	3.26
Fastcase	91.30% 619	4.87% 33	1.62% 11	1.03% 7	1.18% 8	678	1.16