2011 Idaho State Bar Membership Survey



1. Sex		
	Response Percent	Response Count
Male	72.6%	1,299
Female	27.4%	491
	answered question	1,790
	skipped question	12

2. Age		
	Response Percent	Response Count
Under 30	4.5%	81
30-36	18.5%	331
37-49	26.2%	469
50-59	28.3%	508
60-74	20.8%	373
75 and over	1.7%	30
	answered question	1,792
	skipped question	10

3. Which of the following best describes you?

	Response Percent	Response Count
Caucasian	94.9%	1,688
Hispanic or Latino	1.2%	22
African American	0.2%	4
American Indian/Alaskan Native	0.4%	8
Asian or Pacific Islander	1.1%	20
Other (please specify)	2.1%	37
	answered question	1,779
	skipped question	23

4. How long ago were you first admitted to any bar?

	Response Percent	Response Count
Less than one year	3.2%	57
1-5 years	14.3%	255
6-20 years	36.1%	646
21-30 years	22.9%	409
31-50 years	22.6%	404
More than 51 years	1.0%	17
	answered question	1,788
	skipped question	14

5. Does your practice/agency/firm serve clients outside of Idaho?

	Response Percent	Response Count
Yes	54.5%	958
No	45.5%	799
	answered question	1,757
	skipped question	45

6. If your answer to Question 5 was yes, how many attorneys are in your practice/agency/firm?

	Response Percent	Response Count
Under 50	86.5%	855
51-100	4.6%	45
101-200	1.1%	11
201-300	0.8%	8
301-400	1.3%	13
more than 400	5.8%	57
	answered question	989
	skipped question	813

7. If your practice is in Idaho, how many attorneys are in your practice/agency/firm?

	Response Percent	Response Count
1-3	46.6%	617
4-10	24.5%	325
11-20	10.3%	137
21-40	7.7%	102
more than 40	10.9%	144
	answered question	1,325
	skipped question	477

8. How many paralegals are on your staff?

	Response Percent	Response Count
0	38.2%	625
1-2	32.0%	524
3-5	15.8%	258
More than 5	14.1%	230
	answered question	1,637
	skipped question	165

9. Do you hold a license(s) in other state(s)?

	Response Percent	Response Count
No	57.2%	1,011
Yes	9.8%	173
List states	33.0%	582
	answered question	1,766
	skipped question	36

10. In what size community do you practice predominantly?

	Response Percent	Response Count
Under 5,000	4.4%	76
5,001 - 10,000	3.7%	64
10,001 - 25,000	4.8%	83
25,001 - 50,000	11.9%	205
50,001 - 100,000	17.5%	301
Over 100, 000	57.6%	990
	answered question	1,719
	skipped question	83

11. In which Idaho Judicial District is your primary office located?

	Response Percent	Response Count
First	9.5%	164
Second	4.4%	76
Third	5.2%	90
Fourth	43.2%	742
Fifth	7.0%	121
Sixth	4.8%	82
Seventh	7.4%	127
Outside of Idaho	18.4%	316
	answered question	1,718
	skipped question	84

12. What is your main emphasis in the legal field? (Select one)

	Response Percent	Response Count
Not currently employed	2.0%	35
Retired	2.2%	38
Education	1.2%	22
Private law practice	52.9%	932
Government agency	23.3%	410
Not for profit	2.4%	43
House Counsel	7.6%	134
Private enterprise - not legal practice	1.0%	17
Other (please specify)	7.4%	131
	answered question	1,762
	skipped question	40

13. What is your employment position? (Select one)

	Response Percent	Response Count
Solo practitioner	19.6%	348
Partner or shareholder in firm	23.3%	413
Salaried associate	11.3%	200
Staff attorney	5.6%	100
Judge	4.3%	76
Government attorney (any)	17.4%	309
Full-time corporate counsel	5.9%	105
Law Clerk	2.5%	44
Not working this year	2.1%	37
Other (please specify)	7.9%	140
	answered question	1,772
	skipped question	30

14. Is this position? (Select one)

	Response Percent	Response Count
Full-time	88.4%	1,540
Part-time	9.5%	165
Other (please specify)	2.2%	38
	answered question	1,743
	skipped question	59

15. What was your 2010 net personal law-related income?

	Response Percent	Response Count
Under \$50,000	18.1%	312
\$50,001 - \$75,000	22.4%	386
\$75,001 - \$100,000	17.4%	299
\$100,001 - \$125,000	11.3%	194
\$125,001 - \$150,000	6.5%	112
\$150,001 - \$175,000	5.7%	98
\$175,001 - \$200,000	3.6%	62
\$200,001 - \$250,000	3.9%	67
\$250,001 - \$300,000	2.2%	38
Over \$300,000	4.5%	78
Didn't work in 2010	4.3%	74
	answered question	1,720
	skipped question	82

16. How many hours do you estimate you spent on either tier of pro bono work last year?

	Response Percent	Response Count
0	27.2%	434
1-5	10.5%	167
6-10	10.7%	171
11-25	17.5%	280
26-49	15.7%	251
50-80	10.0%	159
81+	8.5%	135
	answered question	1,597
	skipped question	205

17. Using the Rule 6.1 definition above, what percentage of those hours was devoted to Tier 1?

	Response Percent	Response Count
0-20 percent	35.7%	473
21-40 percent	7.3%	97
41-60 percent	8.9%	118
61-80 percent	7.7%	102
81-100 percent	40.3%	534
	answered question	1,324
	skipped question	478

18. Using the Rule 6.1 definition above, what percentage of those hours was devoted to Tier 2?

	Response Percent	Response Count
0-20 percent	66.7%	879
21-40 percent	6.8%	89
41-60 percent	10.8%	142
61-80 percent	4.3%	56
81-100 percent	11.5%	151
	answered question	1,317
	skipped question	485

19. Was the client referred to you or did the client come directly to you without a referral?

	Response Percent	Response Count
Referred	47.6%	510
Directly	52.4%	561
	answered question	1,071
	skipped question	731

20. If the client was referred, was the referring party:

	Response Percent	Response Count
A family member or friend	25.2%	174
Your employer	3.9%	27
Other attorney	12.9%	89
A religious organization	7.4%	51
Idaho Volunteer Lawyers Program	16.5%	114
Legal Aid Services	5.9%	41
Other (please specify)	28.2%	195
	answered question	691
	skipped question	1,111

21. What specific legal tasks did you perform for this client?

	Response Percent	Response Count
Reviewed/drafted documents	18.2%	200
Wrote letter	2.2%	24
Interviewed/met client	4.3%	47
Provided advice	26.8%	294
Spoke with other attorneys	2.3%	25
Represented client in court	24.2%	265
Other (please specify)	22.1%	242
	answered question	1,097
	skipped question	705

22. Were the tasks and time commitments consistent with your expectations when you accepted the engagement?

	Response Percent	Response Count
Yes	87.0%	959
No	13.0%	143
	answered question	1,102
	skipped question	700

23. I think lawyers would be more inclined to do pro bono work if they: (check as many as apply)

	Response Percent	Response Count
Had a wide range of opportunities from which to choose	41.8%	577
Were offered free CLE training for the type of service needed	43.8%	604
Were encouraged by a judge to take a pro bono case	21.7%	300
Were asked by a colleague to take a pro bono case	20.9%	289
Were mentored by an attorney specialist in the area	33.8%	467
Were able to work on a particular task rather than accepting total representation of the client	48.1%	664
Were approached by a pro bono organization to take a case	20.9%	289
Received free malpractice coverage for work on case	48.8%	674
	answered question	1,380
	skipped question	422

24. Does your employer have a pro bono policy?

	Response Percent	Response Count
Yes	29.1%	416
No	70.9%	1,012
	answered question	1,428
	skipped question	374

25. Does your firm or employer encourage or discourage pro bono service?

	Response Percent	Response Count
Encourage	83.3%	1,015
Discourage	16.7%	203
	answered question	1,218
	skipped question	584

26. Which of these factors discouraged you from providing pro bono service last year?

	Response Percent	e Response Count
Lack of time	69.5%	6 898
Competing billable hour expectations and policies	26.0%	6 336
Commitment to family obligations	37.5%	6 485
Lack of skills/experience in pro bono practice areas	30.7%	6 397
Lack of information about opportunities and needs	12.29	6 158
Discouragement from employer	7.3%	6 95
Lack of desire	11.19	6 143
	answered question	າ 1,293
	skipped question	າ 509

27. In an average week, how many times do you give legal advice over the phone without expectation of payment?

	Respoi Perce		Response Count
One to two times	40.	.5%	576
Three to five times	19.	.7%	281
Six to 10 times	6.	.8%	97
More than 10 times	5.	.4%	77
Never	27.	.5%	392
	answered quest	ion	1,423
	skipped quest	ion	379

28. Do you offer initial case evaluation and/or consulation free of charge?

	Response Percent	Response Count
Always	22.6%	335
Often	14.7%	218
Sometimes	21.4%	317
Never	7.0%	103
Not applicable	34.3%	508
	answered question	1,481
	skipped question	321

29. Do you participate in any of the following law-related organizations? (check all that apply) ISB = Idaho State Bar, ILF = Idaho Law Foundation, ID = Idaho

	Response	Response
	Percent	Count
ISB Board or Committee	10.4%	96
ISB Section Governing Council or Committee	7.4%	69
ISB Sections	60.4%	560
ILF Board or Committee	3.0%	28
ILF Continuing Legal Education Seminars	17.0%	158
ID Trial Lawyers Association	13.3%	123
ID Association of Defense Counsel	8.3%	77
ID Women Lawyers	8.5%	79
ID Legal History Society	2.7%	25
ID Association of Criminal Defense lawyers	7.8%	72
ID Prosecuting Attorneys Association	9.6%	89
Inns of Court	22.8%	211
Partners Against Domestic Violence	5.2%	48
	Other (please specify)	116
	answered question	927
	skipped question	875

30. Have you served in a leadership role in any of the law-related organizations named in the previous question, or in any non-profit organizations last year?

	Response Percent	Response Count
Yes	29.1%	439
No	71.0%	1,072
	Other (please specify)	81

answered question	1,509
skipped question	293

31. How has being an attorney fulfilled your expectations regarding each of the following areas?

	Excellent	Very good	Good	Fair	Poor	Rating Average	Response Count
Expected income	13.2% (211)	26.4% (424)	31.6% (507)	17.4% (279)	11.4% (183)	2.87	1,604
Job satisfaction	18.1% (289)	33.0% (525)	27.1% (431)	15.9% (253)	6.0% (95)	2.59	1,593
Career opportunities	16.3% (258)	29.2% (463)	30.0% (476)	15.7% (249)	8.8% (140)	2.72	1,586
Volunteer public service	11.4% (175)	24.6% (377)	38.9% (597)	18.9% (290)	6.1% (94)	2.84	1,533
answered question					1,608		
					skipped	I question	194

32. How likely is it you will stay in the legal profession until your retirement?

Response Count	Response Percent	
1,016	62.5%	Very likely
406	25.0%	Likely
143	8.8%	Not likely
60	3.7%	Not applicable
1,625	answered question	
177	skipped question	

33. Do you believe Idaho attorneys have a public image problem?

	Response Percent	Response Count
Yes	46.3%	729
No	53.7%	846
	answered question	1,575
	skipped question	227

34. If you answered yes, please rate the following possible contributing factors:

	Agree	Disagree	No opinion	Rating Average	Response Count
Inadequate communication with clients	67.3% (485)	12.8% (92)	20.0% (144)	1.53	721
Public misunderstanding about legal system	91.3% (668)	3.8% (28)	4.9% (36)	1.14	732
Public perception attorneys charge too much money for services	84.2% (616)	6.6% (48)	9.3% (68)	1.25	732
Public perception attorneys don't solve client problems quickly enough	75.7% (546)	10.1% (73)	14.1% (102)	1.38	721
Limited contact by attorneys with public	51.7% (359)	22.0% (153)	26.3% (183)	1.75	695
			Other (plea	se specify)	72

answered question	750
skipped question	1,052

35. Do you believe that Idaho attorneys are generally:

	Yes	No	No opinion	Rating Average	Response Count
Honest	88.6% (1,412)	3.5% (56)	7.8% (125)	1.19	1,593
Ethical	87.4% (1,390)	4.3% (69)	8.3% (132)	1.21	1,591
Courteous	81.5% (1,296)	8.7% (138)	9.8% (156)	1.28	1,590
Empathetic	58.9% (926)	15.5% (243)	25.6% (402)	1.67	1,571
			answered	l question	1,598
			skipped	question	204

36. How do you advertise your legal services? (Select all that apply)

	Response Percent	Response Count
Martindale Hubbell Directory - or other legal directories	19.5%	297
The Advocate	3.1%	47
ISB Lawyer Referral Service	7.4%	113
ISB DeskBook Fields of Practice	6.9%	105
Yellow Pages	28.8%	439
Newspapers	7.0%	106
Direct mail/Newsletters	5.0%	76
Event Sponsor	12.2%	186
Television	1.2%	18
Radio	3.5%	54
Internet	24.9%	379
Do not advertise	52.9%	807
Other (please specify)	4.5%	68
	answered question	1,525
	skipped question	277

37. How much do you spend on advertising annually?

	Response Percent	Response Count
\$0	54.3%	744
\$1-\$500	10.1%	138
\$501-\$2,500	14.2%	195
\$2,501-\$15,000	14.2%	194
\$15,001-\$25,000	4.9%	67
Over \$50,000	2.3%	32
	answered question	1,370
	skipped question	432

38. Lawyer advertising positively affects the public perception of lawyers?

	Response Percent	Response Count
Agree	14.8%	229
Disagree	41.7%	644
Strongly disagree	14.3%	221
No opinion	29.1%	449
	answered question	1,543
	skipped question	259

39. Was 2010 more economically profitable for you than 2009?

	Response Percent	Response
	Percent	Count
Yes	44.8%	678
No	43.2%	654
I did not practice during some of 2009 and/or 2010.	12.1%	183
	answered question	1,515
	skipped question	287

40. Over the past year how would you rate your workload level?

	Response Percent	Response Count
More work than you can handle	20.1%	314
All the work you can handle	49.8%	777
Less work than you can handle	19.9%	310
Not applicable	10.1%	158
	answered question	1,559
	skipped question	243

41. How many hours worked each week are billable hours?

	Response Percent	Response Count
Less than 10 hours	4.8%	73
10-24 hours	12.2%	187
25-39 hours	29.6%	454
40-50 hours	12.6%	193
51-60 hours	3.0%	46
More than 60 hours	1.0%	16
Not applicable	36.8%	564
	answered question	1,533
	skipped question	269

42. How many hours a week do you work including billable hours (per preceding question) and non-billable time including office management, client development, CLE, pro bono etc.)?

	Response Percent	Response Count
Less than 25 hours	10.9%	153
25-39 hours	13.2%	186
40-49 hours	37.1%	522
50-60 hour	26.8%	377
61-70 hours	8.7%	123
71-80 hours	2.4%	34
Over 80 hours	0.9%	13
	answered question	1,408
	skipped question	394

43. When you charge on an hourly basis, what are your rates?

	Response Percent	Response Count
Less than \$75	1.6%	24
\$76-\$125	4.6%	69
\$126-\$175	19.0%	285
\$176-\$225	22.9%	343
\$226-\$275	9.8%	147
\$276-\$325	4.7%	70
Over \$325	3.8%	57
Not Applicable	33.6%	504
	answered question	1,499
	skipped question	303

44. Do you offer a flat rate for certain legal matters?

	Response Percent	Response Count
Yes	42.8%	641
No	18.4%	275
Not applicable	38.8%	581
	answered question	1,497
	skipped question	305

45. Do you have professional liability insurance? Response Percent Yes 64.9% 971 No 35.1% 524 answered question 1,495 skipped question 307

46. If you have professional liability insurance, what are your professional liability limits?		
	Response Percent	Response Count
\$100K - \$300K	5.1%	65
\$250K single limit	1.1%	14
\$250K - \$500K	5.9%	75
\$500K - \$1M	7.4%	94
\$1M single limit	11.49	145
\$1M - \$3M	11.2%	142
\$2M single limit	3.3%	, 42
\$2M - \$4M	7.1%	90
Not applicable	35.7%	453
Other limit (please specify)	11.7%	149
	answered question	1,269
	skipped question	533

47. What is your professional liability deductible?

	Response Percent	Response Count
\$1,000 - \$5,000	35.2%	454
\$10,000	9.5%	123
Over \$10,000	8.7%	112
Not applicable	46.5%	600
	answered question	1,289
	skipped question	513

48. Does your office have a website?

	Response Percent	Response Count
Yes	71.5%	1,065
No	28.5%	425
	answered question	1,490
	skipped question	312

49. Which of the following legal research databases does your office use? List the percentage of use for each database.

	Never	1-25%	26-75%	76-99%	100%	Rating Average	Response Count
Casemaker	30.5% (328)	28.1% (302)	11.8% (127)	9.9% (106)	19.7% (212)	2.60	1,075
LexisNexis	57.4% (508)	10.8% (96)	10.5% (93)	9.3% (82)	12.0% (106)	2.08	885
WestLaw	25.9% (304)	10.0% (117)	10.8% (127)	18.3% (215)	35.1% (412)	3.27	1,175

Other (please specify)

122

1,480	answered question	
322	skipped question	

50. Comments:

Response Count

125

answered question	125
skipped question	1,677